CORPORATE GOVERNANCE AND SHAREHOLDING STRUCTURE REPORT 2016

Pursuant to Article 123-bis of Legislative Decree No. 58/1998, approved by the Board of Directors on March 16, 2017 (Traditional Management and Control Model)



Mission

We approach each challenge with innovative, reliable and secure solutions to meet the needs of our clients. Through multicultural working groups we are able to provide sustainable development for our company and for the communities in which we operate.

Values

Innovation; health, safety and environment; multiculturalism; passion; integrity.

Countries in which Saipem operates

FUROPE

Austria, Belgium, Bulgaria, Croatia, Cyprus, Denmark, France, Italy, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Principality of Monaco, Romania, Spain, Sweden, Switzerland, Turkey, United Kingdom

AMERICAS

Argentina, Bolivia, Brazil, Canada, Chile, Colombia, Ecuador, Mexico, Panama, Peru, Suriname, United States, Venezuela

CIS

Azerbaijan, Georgia, Kazakhstan, Russia, Turkmenistan, Ukraine

AFRICA

Algeria, Angola, Congo, Egypt, Gabon, Ghana, Ivory Coast, Libya, Morocco, Mozambique, Namibia, Nigeria, Uganda

MIDDLE EAST

Iraq, Kuwait, Oman, Qatar, Saudi Arabia, United Arab Emirates

FAR EAST AND OCEANIA

Australia, China, India, Indonesia, Malaysia, Singapore, South Korea, Taiwan, Thailand

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CORPORATE GOVERNANCE AND SHAREHOLDING STRUCTURE REPORT

2016

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The Corporate Governance Report is published on Saipem's website www.saipem.com, under the 'Governance' section.

GLOSSARY

Corporate Governance Code/Code: the Corporate Governance Code for listed Companies approved in July 2015 by the Corporate Governance Committee and endorsed by Borsa Italiana SpA, ABI, Ania, Assogestioni, Assonime and Confindustria.

Board of Directors: the Board of Directors of the Issuer.

CoSO Report: internal control system model issued by the Committee of Sponsoring Organisations of the Treadway Commission - 1992.

Issuer: issuer of stocks and shares referred to in this Report.

Year: financial year 2016, subject of this Report.

Consob Issuers' Regulations: regulations issued by Consob through Resolution No. 11971 of 1999 (and subsequent amendments).

Consob Market Regulations: regulations issued by Consob through Resolution No. 16191 of March 12, 2007 (and subsequent amendments).

Consob Related Parties' Regulations: regulations issued by Consob through Resolution No. 17221 of March 12, 2010 (and subsequent amendments).

Report: Corporate Governance and Shareholding Structure Report, which companies are required to issue in compliance with Article 123-bis TUF.

TUF: Legislative Decree No. 58 (TUF - Testo Unico della Finanza), issued on February 24, 1998.

CORPORATE GOVERNANCE AND SHAREHOLDING STRUCTURE REPORT

This Report is designed to provide a general and complete overview of Saipem SpA's ('Saipem') corporate governance system. In order to comply with applicable laws and stock market listing standards, in keeping with the recommendations of Borsa Italiana SpA and of the relevant business associations, the Report also furnishes information regarding Saipem's shareholding, its compliance with the corporate governance codes¹ established by institutional bodies and the relevant commitments to observe them, as well as the choices that the Company has made in implementing its governance. This Report is available at Saipem's headquarters, published on Saipem's website, and sent to Borsa Italiana SpA and the authorised storage mechanism 'eMarket Storage' (www.emarketstorage.com), in accordance with current legal rules and deadlines.

The information contained in this Report relates to the financial year 2016 and has been updated, with respect to specific matters, as of March 16, 2017, the date of the Board of Directors' Meeting that approved it, together with the draft 2016 Annual Report, to be submitted to the Shareholders' Meeting called to convene on April 28, 2017.

Before drafting this Report, at the proposal of the Chairman of the Board of Directors, the Board Committee Corporate Governance Committee and Scenarios, at their meeting of January 19, 2017 attended by the Chairman of the Board of Statutory Auditors, reviewed the 'Annual Report 2016 - 4th report on the Compliance with the Italian Corporate Governance Code' sent by the Corporate Governance Committee of Borsa Italiana to all Chairmen of Italian listed companies and, for information, to their Managing Directors and Chairmen of the Board of Statutory Auditors. This review focused on the recommendations made in the Annual Report 2016, which were brought to the attention of the Board of Directors and the Board of Statutory Auditors.

The Corporate Governance Committee and Scenarios examined both the Corporate Governance and Shareholding Structure Report 2015 and this Report for compliance with the aforementioned recommendations and assessed the Company's compliance to the Corporate Governance Code. The conclusions reached by the Corporate Governance Committee and Scenarios were shared with the Board of Directors at their meeting of January 27, 2017.

Issuer profile

Saipem is a leading global contractor with a significant local presence in strategic emerging areas such as Africa, Central Asia, America, the Middle East and South-East Asia.

Saipem enjoys a competitive edge for providing EPCI (Engineering, Procurement, Construction and Installation) and EPC (Engineering, Procurement and Construction) services to the Oil & Gas industry, both onshore and offshore, with a special focus on complex and technologically-advanced projects, including activities in remote areas, in deep waters and on projects involving the exploitation of difficult gas or crude oil supplies. The drilling services offered by the Company stand out in many of the most critical areas of the oil industry, often thanks to synergies between onshore and offshore activities. Saipem's ability to develop projects in critical and remote areas is ensured by the efficient coordination between Corporate and local activities, guaranteed logistical support worldwide and the consolidated capacity to manage locally any difficulties that arise. Saipem has been listed on the Milan Stock Exchange since 1984.

The Company operates in more than 60 countries, employing local personnel and a large number of resources from developing countries, totalling approximately 40,000 employees of 123 different nationalities.

Principles and values

Saipem undertakes to maintain and strengthen a governance system in line with international best practice standards, able to deal with the complex situations in which Saipem operates, and with the challenges to face for sustainable development

Compliance with the law, regulations, statutory provisions, self-regulatory codes, ethical integrity and fairness, are the duty of all Saipem personnel; the company strives with alacrity and

⁽¹⁾ Reference is made to the Corporate Governance Code 2006 of Borsa Italiana SpA, as amended in July 2015, which is posted on http://www.borsaitaliana.it/borsaitaliana/regolamenti/corporategovernance/codice2015.pdf.

determination to ensure that these principles and values characterise the conduct of the whole organisation.

Saipem respects the universally recognised core labour standards contained in the Fundamental Conventions of ILO (International Labour Organisation); it guarantees the freedom to form a union and the right of collective bargaining; it repudiates any form of forced or juvenile labour and/or discrimination. In addition, Saipem is an equal opportunity employer and guarantees its employees equal treatment, based on merit.

Saipem's business conduct is inspired by the respect it affords to cultures, religions, traditions, ethnic diversity and the communities in which it operates, and strives to preserve their biological, environmental, social, cultural and economic identities.

Saipem is committed to promoting the quality of life and the social and economic development of the communities in which the Group operates.

Management and control system

Saipem's organisational structure is based on the traditional administration and control model, whereby the Board of Directors is the central body, solely responsible for the Company's management. Supervisory and control duties are the responsibility of the Board of Statutory Auditors.

The Shareholders' Meeting manifests the will of the Shareholders, through resolutions adopted in compliance with the law and the Company's Articles of Association.

The Shareholders' Meeting appoints the Board of Directors for a maximum term of three years. The Shareholders' Meeting appointed the Chairman, while the Board of Directors appointed the CEO and vested him with executive powers.

The Chairman has the power to represent the Company, pursuant to Article 21 of the Company's Articles of Association, together with those Directors vested with executive powers (pursuant to Article 26 of Articles of Association).

The Board of Directors, at their meeting of May 15, 2015, resolved to set up the Corporate Governance Committee; on May 23, 2016, the Board renamed it Corporate Governance Committee and Scenarios, with an additional preparatory, consultative and advisory role aimed at 'reviewing scenarios for the preparation of the Company's Strategic Plan, expressing an opinion to the Board of Directors and increasing the number of its members to four.

Also in 2015, the Audit and Risk Committee and the Compensation and Nomination Committee had been set up and continued to operate in 2016.

The Executive Vice President for Internal Audit, appointed by the Board of Directors on January 26, 2015 effective from March 10, 2015, reports to the Board of Directors and, on its behalf, to the Chairman. The Executive Vice President for Internal Audit also reports to the Audit and Risk Committee and the CEO in his capacity as the Officer responsible for the Internal Control and Risk Management System.

At the proposal of the Chairman, and in agreement with the CEO, having consulted with the Compensation and Nomination Committee, and received the opinion in favour of the Board of Statutory Auditors, the Board of Directors appointed, on June 7, 2016, the Company's Executive Vice President for Planning Administration and Control as the Officer responsible for the Company's Financial Reporting pursuant to Article 154-bis of Legislative Decree No. 58/1998.

Regulatory System

The Regulatory System is part of Saipem's Corporate Governance and is one of the tools that Saipem SpA uses to exercise direction, coordination and control over its subsidiaries, both in Italy and abroad.

Saipem's Regulatory System is a dynamic system that is continuously improved as the internal and external context evolves. The System is organised, developed and distributed in such a way as to facilitate usability and understanding by its users.

The Regulatory System is process-based, regardless of the positioning of the respective duties within the corporate and organisational structure of Saipem SpA and its subsidiaries. All of Saipem's activities have been grouped into a map of processes involving more than one area, identifying a Process Owner for each process. The Process Owner is responsible for the adequacy of the design of the Management System Guideline (MSG) relating to the process/rules of compliance or governance within their own sphere of competence, and for promoting full compliance with them and their correct application at Saipem SpA and its subsidiaries. Process Owners of compliance MSGs or governance MSGs are also responsible for monitoring the evolution of reference laws, case law and best practices in order to ensure the proper adjustment of the entire Regulatory System.

Saipem uses the Regulatory System to promote the integration of principles of compliance into

company processes, with a view to disseminating the rules and standards of control established by the various compliance models, and introducing them into the operational context at the various entities. The regulatory instruments describe the minimum control principles that the persons involved in the regulated process are required to adhere to in order to operate in accordance with the applicable regulations, legal requirements and other Saipem management tools, including the organisational structure, the system of powers and internal proxies and the strategic plan.

Furthermore, Saipem's regulatory system is based on, and is consistent with, the general framework, which comprises: legal provisions, the Articles of Association, the Corporate Governance Code, the CoSO Report, the Organisation, Management and Control Model 231, which includes the Code of Ethics and the internal control system over financial reporting.

The Regulatory System is divided into four levels, each comprising a type of regulatory instrument:

- first level: Policies;
- second level: Management System Guidelines;
- third level: corporate regulatory documents;
- fourth level: company regulatory documents.

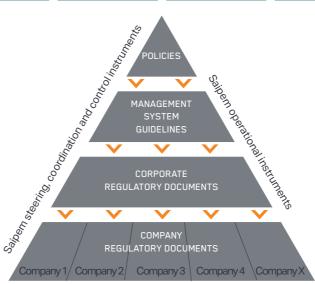
The Policies, MSGs and corporate regulatory documents are issued by Saipem SpA, are some of the instruments used by Saipem SpA in its role of steering, coordination and control over its subsidiaries. The Company regulatory documents are issued by Saipem SpA and its various entities; alongside the first three levels, they ensure the optimal operational management of the individual entity. They are regulatory instruments specific to the individual companies that define, where necessary, the principles, operational rules and controls set forth in Policies and MSGs and by the other reference corporate regulatory documents.

GENERAL REFERENCE FRAMEWORK FOR REGULATORY SYSTEM

ARTICLES
OF ASSOCIATION

CODE OF ETHICS CORPORATE GOVERNANCE CODE ORGANISATIONAL, MANAGEMENT AND CONTROL MODEI INTERNAL CONTROL SYSTEM OVER FINANCIAL REPORTING

COSO REPORT



Architecture of Saipem's Regulatory System

Policies

They define the fundamental principles and mandatory rules of conduct that must inspire all activities carried out by Saipem in order to guarantee the achievement of business objectives, considering all relative risks and opportunities.

They apply to Saipem SpA and its subsidiaries.

Management System Guidelines

These are common to all Saipem Group entities and comprise of:

- process MSGs: for each business process, these define the imperative mandatory principles for effective management of the process, and identify roles, conduct, information flows and control principles;
- compliance MSGs and governance MSGs: these define, for each matter of compliance and governance, reference rules that aim to ensure compliance with laws, regulations or

self-discipline rules, identifying roles, behaviour, information flows and control principles and/or standards.

They apply to Saipem SpA and its subsidiaries.

Corporate regulatory documents

These are the documents that discipline processes and specific issues/areas of interest to the Company at Saipem level, supplementing the content of the MSGs or defining them in greater detail. They guide the work carried out by Saipem with the aim of guaranteeing standards of conduct and pursuing compliance objectives, by describing the tasks and responsibilities of the Company structures/positions involved in the relevant processes, the management and control methods and the communication flows. These include:

- Standard Procedures, which set down indispensable mandatory principles, controls, tasks, responsibilities and actions for the regulation of a given work process, or establish specific rules of compliance/governance which are common to all Saipem entities;
- Operating Procedures, which define methods for carrying out specific tasks, or detailed operating methods and the respective responsibilities for performing a given work process. Standard Procedures apply to Saipem SpA and its subsidiaries, following implementation by the Board of Directors of each subsidiary.

Company regulatory documents

These define the principles and operating procedures for each specific Company area in order to ensure compliance with local and international legislation. They standardise in detail the sub-processes or the activities linked with the macro-processes already defined in a corporate regulatory document and/or describe a process in detail and in line with the specific company characteristics.

They apply to the individual companies responsible for their issue.

In 2016, the Regulatory System underwent a continuous process of review and integration with the issue of documents at both corporate and subsidiaries level.

Furthermore, in 2016, periodic monitoring activities were carried out to ensure the implementation of regulatory documents by the subsidiaries and certification was requested from the relevant Process Owners confirming the adequacy of the MSG framework.

All policies, MSGs and other current documents are distributed internally to all subsidiaries and posted on Saipem's intranet. Some of these are also published at www.saipem.com.

Sustainability Model

In 2008, Saipem adopted a Sustainability Model designed to support and integrate into the business so as to ensure the creation of stakeholder value. In this Model, the safeguard of health, safety and the environment, social responsibility of suppliers and their sustainable growth, respecting the various cultures and Human Rights, transparency in running the business, as well as the relationship with local communities and stakeholders, are all pivotal elements of Saipem's role as a creator of value.

The Model is based on corporate values and principles, detailed in Saipem's Code of Ethics and the Sustainability Policy, whose general principles underpin corporate life vis-à-vis its internal and external stakeholders. The sustainability policy, in its latest version approved in 2012, defines the vision, objectives, processes and tools that guide its path towards sustainable business. Strategic direction and approval of sustainability programmes are the responsibility of the Sustainability Committee, a body chaired by the CEO and comprising the Directors of Corporate Functions and Business Units.

The Sustainability Committee held 3 meetings in 2016, where it addressed the results achieved during the previous year, approved the Sustainability Report 2015 and Sustainability targets for 2016, emerging from the Materiality Assessment involving external, as well as internal stakeholders (management and employees). As this subject touches all aspects of the Company, Sustainability targets are set for all company functions, depending on the various operational areas and in compliance with stakeholders' requirements. The Sustainability Corporate function monitors the work being carried out and the achievement of targets.

2015 saw the involvement of the Saipem's Board Committee Corporate Governance and Scenarios, chaired by the Chairman of the Board of Directors, which has since been responsible for '... assessing the suitability of commitments undertaken in relation to themes of Corporate Social Responsibility; examining the general presentation of the sustainability report, the manner in which its contents are conveyed, in addition to the completeness and transparency of the information it discloses as regards Corporate Social Responsibility; issuing, in this regard, an advance opinion to the Board of Directors convened to approve said document; monitoring the Company's positioning on the financial markets in relation to sustainability issues; ...'.

This Committee has held meetings on Sustainability on March 3, May 5 and November 30, 2016. On October 11, 2016, following Saipem's application to participate in the United Nations Global Compact assessed by the New York Secretariat and the Global Compact Network Italy Foundation, Saipem was granted admission to join this initiative, which sees the private sector and major international companies committing to uphold 10 principles centred on human and labour rights, environmental protection and fighting corruption.

In addition to the awards recently received from various international institutions and bodies, in 2016 Saipem has again been listed in the Sustainability FTSE4Good Index.

Code of Ethics

The Code of Ethics – chapter 1 of Model 231 – represents a compulsory general principle and clearly defines, in compliance with the provisions of law, the values that Saipem recognises and accepts, as well as the responsibilities the Company assumes both internally and externally. It imposes fairness, honesty, integrity and transparency of operations, conduct, working practices and relations, both internal and external to the Group.

The Board of Directors of Saipem SpA approved the Code of Conduct on May 19, 1999. This document was later revised through a resolution by the Board of Directors dated December 13, 2005.

At their meeting of March 22, 2004, the Board of Directors of Saipem SpA approved for the first time the 'Organisation, Management and Control Model pursuant to Legislative Decree No. 231 of 2001'.

In May 2008, due to the modifications that had been made to the general structure of the Company, the CEO launched a review of the Model, and at their meeting of July 14, 2008, the Board of Directors approved the document 'Model 231 (includes the Code of Ethics)' specific to Saipem SpA.

The latest update of the Code of Ethics was approved by the Board of Directors on April 27, 2015. The Code of Ethics provides for the appointment of a Guarantor of the Code of Ethics, whose responsibilities have been delegated to the Compliance Committee (chapter 3 of Model 231) and which has been granted 'independent powers of initiative and control' pursuant to Article 6, paragraph 1, letter b) of Law Decree No. 231/2001 on administrative liability of legal entities deriving from offences. The duties of the Guarantor include the promotion of information and training initiatives towards Saipem's employees, who are required to observe the principles contained in the Code of Ethics.

The Compliance Committee's mandate coincides with that of the Board of Directors which appointed it. The composition of the Compliance Committee, modifications and additions, are approved through a resolution of the Board of Directors, having heard the opinions of the Audit and Risk Committee, of the Compensation and Nomination Committee and of the Board of Statutory Auditors, at the proposal of the CEO, in agreement with the Chairman.

The Compliance Committee's independence is safeguarded by the position afforded to the aforementioned functions within the Company's organisation and their reporting lines, pursuant to Article 6, paragraph 1, letter b), of Law Decree No. 231/2001.

On January 27, 2017, as part of the continuous improvement of the internal control system, the Board of Directors resolved to set up the Risk Management and Business Integrity function, with the responsibilities described under the section 'Risk Management and Business Integrity' (page 41).

The Risk Management and Business Integrity function is invited to attend Board of Directors' meetings to periodically report on activities within its remit.

Each subsidiary, directly or indirectly, both in Italy and overseas, issues its own Organisational, Management and Control Model ('OMC Model') containing the Code of Ethics, which assigns the functions of Guarantor to its own Compliance Committee.

Saipem is committed to ensuring the widest dissemination of the principles and contents of the Code of Ethics among Saipem's personnel and other Stakeholders. All Saipem personnel are required to know the principles that make up Saipem's Code of Ethics and the relevant procedures regulating their functions and responsibilities.

To promote the knowledge and facilitate the implementation of the Code of Ethics, the Code itself provides for the implementation of a 'Code Promotion Team' reporting to the Guarantor of Saipem SpA.

The composition of the team was renewed on December 1, 2014. The Team is currently made up of 11 members from several departments (Investor Relations, Italian Industrial Relations, Human Resources, Secretary's Office, Learning Recruitment and Skill Management, Organisation,

Internal Communication, HR Analytics and Services, Sustainability, Sector Procurement Coordination, E&C Tendering and Drilling Operations Coordination).

The Team facilitates access throughout Saipem to every possible knowledge and clarification tool that can aid the interpretation and implementation of the Code.

As of today, the Code of Ethics is posted in Italian on Saipem's notice boards and on the Company's intranet and website, and has been translated into 16 languages for the countries in which Saipem operates. Furthermore, particularly well-organised is the training of personnel both at head office and in foreign subsidiaries, through class courses or e-learning.

With these initiatives, the Board of Directors further strengthened the internal control system, with the firm conviction that the Company's business activities, whose aim is the creation of value for its Shareholders, must be founded on the principle of fair conduct towards all stakeholders (comprising, besides the Shareholders, employees, suppliers, clients, commercial and financial partners, in addition to the communities the Group comes into contact with in the countries where it is present). Furthermore, extremely important are social initiatives promoted by Group companies striving to foster among stakeholders the awareness that only a business approach that seizes the opportunities and manages the risks resulting from economic, environmental and social development can generate long-term value for all parties involved.

In view of improving the dissemination of the principles detailed in the Code of Ethics and Model 231, in 2016 Saipem also published on its intranet site, the 'Saipem Business Integrity Guide', whose objective is to provide Saipem employees with an instrument that is both easy to read and consult and that will also help everyone understand and share Saipem's ethical values. This guide provides an overview of the principles and reference policies, as well as clarification and some practical cases described in the 'What to do if' section. This guide is not meant to replace the Code of Ethics, Model 231 or the procedures; it is intended to aid their comprehension.

Shareholding structure

(pursuant to Article 123-bis, paragraph 1, of Legislative Decree No. 58/1998) as at December 31, 2016

Share capital distribution

At December 31, 2016, the share capital of Saipem SpA amounted to €2,191,384,693, fully paid-up and comprising No. 10,109,668,270 ordinary shares, equal to 99.999% of the share capital, and No. 106,126 savings shares, equal to 0.0014% of the share capital, all without par value and listed on the Computerized Share Trading Market (Mercato Telematico Azionario) managed by Borsa Italiana SpA (see Table 1). Shares cannot be split and each share carries the entitlement of one vote. Saipem's Shareholders enjoy, and are limited by, all relevant rights afforded by law. Savings shares are convertible at par with ordinary shares, without charges or time restrictions; they enjoy a higher dividend than ordinary shares. Specifically, following the Shareholders' Meeting held on December 2, 2015: (i) savings shares are allotted dividends on net income reported in the regularly approved financial statements, after a deduction posted to the legal reserve of up to €0.05 for each savings share; (ii) after allotment of the privileged dividend to savings shares as per point (i), residual income, as resolved by the Shareholders' Meeting, is apportioned amongst all shares, so that savings shares receive a higher overall dividend than ordinary shares, of up to €0.03 for each savings share; (iii) if savings shares are allocated a lower dividend than that indicated under (i) or (ii) during a certain fiscal year, the difference will be added to the privileged dividend over the following two fiscal years.

The same Shareholders' Meeting also approved the proposed share capital increase for cash, in one or more tranches, for a maximum overall amount (including share premium, if any) of €3,500 million, through the issue, by March 31, 2016, of ordinary shares with the same characteristics and entitlement as ordinary shares of Saipem SpA currently in circulation, with no par value, to be offered in option to current holders of Saipem ordinary or savings shares pro-rata to the number of shares they already own, pursuant to Article 2441, paragraph 1, of the Italian Civil Code.

On January 21, 2016, the Board of Directors set the final terms of the aforementioned share capital increase. In particular, this took place through the issue of a maximum of No. 9,668,363,496 new ordinary shares with no par value and having the same characteristics as the currently outstanding Saipem ordinary shares and regular entitlement, offered on a pre-emptive basis to shareholders, at an issue ratio of No. 22 new shares, for every No. 1 ordinary and/or saving share held, at an issue price equal to €0.362 per share, for a total amount of €3,499,947,586 (of which €1,749,973,793 booked into share capital €1,749,973,793 and as share premium). The issue price of the new shares, determined in accordance with the criteria established by the Extraordinary Shareholders' Meeting, has been set at a discount of 37% to the TERP² of the ordinary shares of Saipem calculated on the basis of the Milan Stock Exchange

⁽²⁾ Theoretical ex right price.

official price on January 21, 2016, equal to €5.26. The option rights valid for the subscription of newly issued shares of Saipem were traded and exercised on the Milan Stock Exchange, from January 25, 2016, to February 11, 2016, included (the 'Offering Period'). Pursuant to Article 2441, paragraph 3 of the Italian Civil Code, any option rights remaining unexercised by the end of the option period were sold on the Italian Stock Exchange within the month following the end of the Offering Period, for at least five trading days unless they were fully sold before that time. The commencement of the Offering Period was subject to Consob's authorisation to publish the Registration Document, the Information Note and the Summary Note relating to the Offer received on January 22, 2016.

Eni and FSI (now CDP Equity SpA) have subscribed all newly-issued shares proportionally to their shareholdings in Saipem (30.41% and 12.50%, respectively).

At the end of the offering period, on February 11, 2016 No. 385,871,894 rights were exercised for the subscription of No. 8,489,181,668 shares, equal to 87.8% of the total offered shares, for a total amount equal to approximately €3.073 billion.

The No. 53,599,174 unexercised rights during the Offering Period (the 'Unexercised Rights') were offered on the Milan Stock Exchange during the trading sessions of February 15, 16, 17, 18 and 19, 2016, and were all sold on February 15 and 16, 2016.

Pursuant to the underwriting agreement executed on January 21, 2016, Goldman Sachs International, J.P. Morgan, in their role as Joint Global Coordinator and Joint Bookrunner, Banca IMI, Citigroup, Deutsche Bank AG, London Branch, Mediobanca, UniCredit, in their role as Joint Bookrunner and HSBC Bank Plc, BNP Paribas, ABN AMRO Bank NV and DNB Markets in their role as Co-Lead Managers (together, the 'Underwriters') will subscribe the remaining No. 1,179,181,806 shares, for a total amount of around €427 million.

Following the subscription by the Underwriters, the share capital increase was subscribed for a total amount of $\in 3,499,947,586$ (of which $\in 1,749,973,793$ booked into share capital and $\in 1,749,973,793$ booked as share premium).

On February 23, 2016, Saipem's new share capital amounted to €2,191,384,693 represented by No. 10,109,665,070 ordinary shares and No. 106,126 savings shares, with no par value.

On April 29, 2016, the Savings Shareholders' Meeting appointed Augusto Clerici Bagozzi as their collective representative for the following three years.

On March 16, 2017, the Board of Directors called an Extraordinary Shareholders' Meeting to approve a reverse stock split. The reverse split of shares in circulation is proposed in the ratio of 1 new ordinary share for every 10 ordinary shares held and of 1 new savings share for each 10 savings shares held, following the cancellation of a minimum number of savings shares needed to facilitate the regular execution of the reverse split and the subsequent modification of Article 5 of the Articles of Association.

Once approved by the Extraordinary Shareholders' Meeting, the reverse stock split shall be carried out according to time frames and methods to be agreed upon with Borsa Italiana SpA and the other competent authorities, and at any rate by June 30, 2017.

No share-based incentive plans have been issued that may give way to (free or otherwise) share capital increases.

Restrictions on the transfer of shares

No restrictions exist on the transfer of shares.

Relevant shareholdings

Based on information available and notifications received pursuant to Article 120 of Legislative Decree No. 58/1998, Shareholders owning a stake in Saipem SpA in excess of 3% at December 31, 2016, are as follows (see also Table 1):

Shareholders	Shares held	% of capital
Eni SpA	3,087,679,689	30.54
CDP Equity SpA	1,269,056,372	12.55
Dodge & Cox	648,867,383	6.42

Shareholders by geographical area based on the 2016 share capital increase

Shareholders	Number of Shareholders	Shares held	% of capital
Italy	76,429	6,465,517,003 ^(*)	63.95
Other EU States	1,004	433,898,206	4.29
Americas	695	1,525,867,590	15.09
UK and Ireland	383	1,336,245,559	13.22
Other European States	182	250,623,733	2.48
Rest of the world	302	97,622,305	0.97
Total	78,995	10,109,774,396	100.00

^(*) Includes 71,061,344 treasury shares

Shareholders by number of shares held based on the 2016 share capital increase

Shareholders	Number of Shareholders	Shares held	% of capital
10%	2	4,356,736,061	43.09
2%	2	1,171,750,894	11.59
1%-2%	1	171,813,862	1.70
0.5%-1%	5	305,230,162	3.02
0.1%-0.5%	31	696,122,134	6.89
< 0.1%	78,953	3,337,059,939	33.01
Treasury shares	1	71,061,344	0.70
Total	78,995	10,109,774,396	100.00

Shareholders rights restrictions

All Shareholders enjoy the same rights.

Shareholding of employees: exercise of voting rights

Employees holding Saipem's shares enjoy the same voting rights as ordinary shareholders.

Voting rights restrictions

No restrictions exist on voting rights.

Shareholders agreement as per Article 122 of Legislative Decree No. 58/1998

The Shareholders' Agreement between Eni and Fondo Strategico Italiano - FSI (now CDP Equity), signed on October 27, 2015 with effect from January 22, 2016, was updated on December 31, 2016. The essential information regarding the updated Agreement published in Italian in January 2017 is provided hereafter:

$1. \ {\hbox{Companies whose financial instruments are the subject of this Agreement}}\\$

The Agreement concerns ordinary shares of Saipem SpA, with registered office in San Donato Milanese (Italy), Via Martiri di Cefalonia, 67, fiscal code, VAT number and Milan Companies' Register number: 00825790157.

Saipem's share capital amounts to €2,191,384,693 and is comprised of No. 10,109,774,396 shares, all without par value, of which No. 10,109,668,270 are ordinary shares and No. 106,126 are savings shares.

2. Syndicated and Non-Syndicated Shares for the purposes of the Agreement

As indicated, the Agreement contains provisions that concern Saipem ordinary shares ('Shares'). Both parties agreed that the number of Shares assigned to the Agreement by each party will be, at any time, the same for the whole duration of the Agreement.

Specifically, the Agreement concerns the following shares assigned to the Agreement by the two Parties ('Syndicated Shares'): (i) as for CDP Equity, No. 1,264,011,824 Shares, equivalent to

approximately 12.503% of Saipem ordinary share capital (or other percentage that might result from any conversion of convertible savings shares of the Company); and (ii) as for Eni, an equal holding, consisting of No. 1,264,011,824 Shares, equivalent to approximately 12.503% of Saipem ordinary share capital (or other percentage that might result from any conversion of convertible savings shares of the Company).

The two parties have assigned to the Agreement, in total, an interest of approximately 25.006% of the ordinary share capital of the Company (or other percentage that might result following any conversion of convertible savings shares of Saipem) which, unless otherwise agreed, will also be the maximum holding assigned to the Agreement by Eni and CDP Equity for the entire duration of said Agreement.

The Shareholders' Agreement provides for certain obligations to consult and, insofar as it is permitted, voting obligations that also bind Non-Syndicated Shares and impose certain transfer restrictions on Syndicated Shares.

3. Subjects which entered into the Agreement

These are:

- (a) Eni SpA with registered office in Rome, Piazzale Enrico Mattei, 1, fiscal code and Rome Companies' Register number: 00484960588;
- (b) CDP Equity SpA (formerly Fondo Strategico Italiano SpA), with registered office in Milan, Corso Magenta, 71, fiscal code and Milan Companies' Register number: 07532930968.

Neither of these parties exercises sole control over Saipem pursuant to Article 93 of Legislative Decree No. 58/1998.

Both Eni and CDP Equity are subject to the indirect joint control of the Italian Ministry of Economy and Finance ('MEF'). Specifically:

- (i) MEF, directly and indirectly, holds a 30.1% stake in Eni's share capital (a 4.34% stake is held directly and a 25.76% stake is held through Cassa Depositi e Prestiti SpA ('CDP'), a company also controlled by MEF, which holds an 82.77% stake in it;
- (ii) CDP holds a 97.13% stake in the share capital of CDP Equity, while a further 2.87% stake of the share capital of CDP Equity is held by Finteena SpA (which is 100% owned by CDP).

4. Content of the Agreement

The main provisions of the Agreement are summed up as follows.

4.1 SAIPEM CORPORATE GOVERNANCE

4.1.1 Saipem Board of Directors

Until expiry of the term of Saipem's Board of Directors in office on the Closing Date, for the purposes of the Shareholders' Agreement, the following are considered as directors designed by CDP Equity: (i) the director Leone Pattofatto, who after having been co-opted to replace the resigning Director Stefano Siragusa was appointed by Saipem's Shareholders' Meeting on April 29, 2016 (for whom Eni had committed to vote); and (ii) the Director Flavia Mazzarella.

When the term of the Saipem Board which is in office at the Closing Date expires or if the Board is terminated, Saipem's Board of Directors will be composed of nine members, three of which shall be taken from the list submitted by the Saipem minority shareholders in accordance with the latter's articles of association.

Eni and CDP Equity shall also undertake to jointly submit a list of nine directors and vote for them at the Shareholders' Meeting:

- candidates for the office of Chairman and Chief Executive shall be appointed jointly by Eni and CDP Equity, and more specifically two candidates shall be nominated by Eni and two candidates shall be appointed by CDP Equity;
- the remaining three candidates which are to be appointed in the case of a failure to submit minority lists shall be designated in the following manner: One shall be appointed jointly and the remaining two shall be indicated respectively by Eni and CDP Equity.

Unless otherwise agreed, Eni and CDP Equity shall appoint the same number of directors to sit on the Saipem Board, who shall (a) satisfy requirements of independence and (b) belong to the less represented gender (in both cases in accordance with the Saipem Articles of Association and/or the applicable law).

In the event of resignation or termination for another reason of one or more of the directors appointed on the recommendation of one of the parties, Eni and CDP Equity shall make reasonable endeavours to ensure that the board of directors co-opts new directors so that the party who has designated such director may indicate another director to replace him or her.

4.1.2 Saipem Board Committees

Until expiry of the term of Saipem's Board of Directors in office on the Closing Date, the current members of the Board Committees are confirmed (hereinafter the 'Committees').

Eni and CDP Equity shall ensure that the members of Saipem's internal committees are appointed in accordance with the aforementioned procedure for nominating candidates for the office of

director, so as to ensure that the parties are at all times equally represented in the committees. More specifically, upon the expiry of the term of any member of Saipem's Board of Directors who was in office at the Closing Date, or upon the early termination thereof and from when the Board is reconstituted, Eni and CDP Equity shall ensure that at least 1 (one) Director designated by Eni and at least 1 (one) Director designated by CDP Equity is part of each of the aforementioned committees.

In the event of resignation, or termination for other reasons, of one or more of the Committee members appointed on the recommendation of one of the parties, each party shall make reasonable endeavours to ensure that Saipem's Board of Directors replaces that member so that the party who has designated such member may indicate another Director to replace him or her.

4.1.3 Saipem Board of Statutory Auditors

When the term of the Saipem Board of Statutory Auditors that was in office at the Closing Date has expired, or in the event of early termination thereof, Eni and CDP Equity shall jointly submit and vote at the Shareholder's Meeting a list of candidates for Statutory Auditor from which at least 2 (two) standing statutory auditors and one (1) alternate statutory auditor will be chosen, subject to the minority shareholders' rights.

In the event of resignation or early termination on other grounds of one or more statutory auditors appointed upon one of the parties so recommending, each party shall take reasonable efforts to ensure that the replacement statutory auditor is appointed by the party that originally designated the statutory auditor who has resigned or has been removed from office.

4.1.4 Common provisions

The Parties' mutual commitments and obligations relating to the corporate governance of Saipem, provided in the Agreement, will be applied if allowed by law, regulations and Saipem's articles of association.

In case of disagreement vis-à-vis the joint designation of candidates to the office of Board Director or Statutory Auditor, the presence of one or more Board Committee of directors appointed by the parties, or to any other possible matter related to equal representation of Eni and CDP Equity on the Board, its Committees and the Board of Statutory Auditors of Saipem, the Parties shall consult in good faith in order to resolve their disagreement in the most effective and satisfactory manner for both parties.

4.1.5 Obligations of prior consultation

Eni and CDP Equity have agreed to consult with each other prior to each Saipem Shareholder's Meeting and before any Saipem Board Meeting is to be convened, with a view to deliberating on the following significant matters: (i) the approval or amendment to the strategic plan of Saipem and/or the Saipem Group, which shall be reviewed on an annual basis; (ii) the approval of any acquisition or sale by Saipem of companies, businesses or going concerns that have, on their own or as part of other acquisitions or sales relating to the same business unit, an enterprise value in excess of €250,000,000, to the extent that they are not inserted as one the transactions indicated in the strategic plan; and (iii) transactions involving a significant change in the perimeter of the Saipem Group's activities (only where the strategic plan that is in force on the date for which the Board of Directors has been convened therefore has been approved and/or modified and/or updated for more than 12 months).

Eni and CDP Equity have also undertaken to cast their vote in Saipem Shareholders' Meeting (with regard both to the Syndicated Shares and Non-Syndicated Shares), and, to the extent permitted under the laws and regulations that may be from time to time in force, within the limits of their powers as Saipem shareholders, making every reasonable effort to ensure that – whilst safeguarding the independence of Saipem's directors – the directors that have been respectively designated by the parties, cast their vote at the Board Meeting, in accordance with the joint decision taken by Eni and CDP Equity, when they consulted each other previously.

In the absence of a prior agreement on a joint course of action to be taken and on the vote to be cast, Eni and CDP Equity undertake respectively not to vote in favour thereof (with regard to the Syndicated Shares and the Non-Syndicated Shares) and, to the extent permitted under the laws and regulations that may be from time to time in force and within the limits of their powers as members of the Company, to ensure that, whilst safeguarding the independence of Saipem's directors, the Saipem directors thus respectively designated shall not vote in favour of adopting any Board resolution dealing with the matters identified above.

4.2 CIRCULATION OF SHARES

4.2.1 Limitations for Syndicated Shares and infra-group transfers

For the entire duration of the Shareholders' Agreement, Eni and CDP Equity may not transfer their respective Syndicated Shares, except for the transfer, in whole or in part, of shareholdings in parent companies or subsidiaries, provided that: (i) the selling party has previously undertaken to repurchase from the transferee company – which has to undertake to retransfer them in turn –

the assigned Syndicated Shares before the controlling relationship between the transferor and the transferee ceases; and (ii) the transferee adheres to the Shareholders' Agreement, by signing it by way of acceptance of all the provisions contained therein, taking over all of the transferor's rights and the obligations provided for under the Shareholders' Agreement, without prejudice, in any event, to the transferor's joint and several liability, who will continue to be bound, along with the transferee, to discharge all of the obligations arising from the said Shareholders' Agreement (in case of the partial sale of Syndicated Shares, the transferor and transferee shall become a single contractor for the purpose of exercising the rights provided under the said Shareholders' Agreement).

4.2.2 Limitations for Non-Syndicated Shares

Non-Syndicated Shares may be freely transferred in whole or in part in any manner whatsoever, without prejudice to the fact that any direct or indirect transfer, by Eni, of Syndicated Shares exceeding 5% of the Saipem Share capital to the same party will be subject to CDP Equity prior approval, without prejudice to share transfers to institutional financial investors (including banks, authorised intermediaries, insurance companies, investment funds and sovereign wealth funds), in relation to which the aforementioned 5% limit shall not apply.

Eni and CDP Equity have also committed, insofar as necessary, to make every reasonable effort to ensure that the Non-Syndicated Shares are transferred according to the 'orderly market disposal' principle.

Non-Syndicated Shares may be freely transferred by the parties to companies or subsidiaries that are subject to the conditions described in paragraphs (i) and (ii) of the previous paragraph, on the understanding that the undertaking referred to in (ii) shall be applied only with reference to the provisions of the Shareholders' Agreement dealing with the Syndicated Shares.

4.3 PROVISIONS REGULATING TAKEOVER BIDS

Eni and CDP Equity have committed, for the duration of the Shareholders' Agreement, not to enter into or participate, directly and/or indirectly, through its subsidiaries, or related parties, to any agreement or transaction, or in any case not to engage in any action (including the purchase of Shares), which might result in the Party being required to enter into, in accordance with applicable regulations (and also in consideration of the Shares that may be held by Saipem), a mandatory takeover bid. Should one of the parties violate this prohibition, the Agreement shall automatically be terminated and the defaulting party shall: (i) indemnify and hold harmless the other party from any damages, losses, costs and expenses arising from such a breach; (ii) assume full responsibility of the mandatory takeover bid, if necessary, and / or sale of the excess stake; and (iii) pay all costs associated with the mandatory takeover bid and all other costs (including consulting fees) incurred by the other party.

4.4 DISPUTES

Under the Agreement, disputes arising from the same or otherwise related to it will be settled according to the Arbitration Rules of the Milan Chamber of Arbitration by three arbitrators appointed in accordance with said Rules. The arbitration will take place in Milan.

For all measures outwith the jurisdiction of the arbitration panel, the jurisdiction will be exclusively the Court of Milan.

5. Duration of the Agreement

The Agreement shall be effective for three years from the Closing Date and shall expire on January 22, 2019. The same will be automatically renewed on expiry for a further period of three years, unless terminated with notice of at least six months.

The Agreement shall automatically be terminated, should the parties cease to be subject, directly or indirectly, to the joint control of MEF.

Change of control clauses (pursuant to Article 123-bis, paragraph 1, letter h), of Legislative Decree No. 58/1998) and statutory provisions for takeover bids (Article 104, paragraph 1-ter and Article 104-bis, paragraph 1)

We point out the following two types:

1) financing currently held with third-party credit institutions or with the Eni Group subject to change of control clauses, which, at December 31, 2016, amounted to a total of €3,238 million.

In the first quarter 2016, a pool of banks disbursed financing of €3.2 billion. These financial resources, together with the €3.5 billion raised by the share capital increase, which closed in February, have enabled Saipem to fully repay the debt owed to the Eni Group, in compliance

with the Survey agreement signed with Eni SpA on October 27, 2015. At December 31, 2016, the outstanding balance of this financing amounted to €1.6 billion.

In the third quarter 2016, Saipem took out a new credit line of up to €554 million, guaranteed by Garantiinstituttet for Eksportkreditt (GIEK), the Norwegian export credit insurance agency. This credit line can be used for up to 24 months from signing. At December 31, 2016, the outstanding balance of this financing amounted to approximately €288 million.

Again in the third quarter of 2016, Saipem placed a fixed-rate bond issue in two tranches maturing respectively after 4.5 and 7 years, for a total nominal value of €1 billion, as part of the EMTN programme (Euro Medium Term Note), and signed two new bank credit lines totalling €350 million. At December 31, 2016, these financings had been fully drawn down for an amount of €350 million.

Should Saipem cease to be controlled by the Ministry of Economy and Finance, and/or Eni SpA, and/or CDP Equity and/or Cassa Depositi e Prestiti SpA, the financing banks have the right to renegotiate in good faith, within between 30 to 45 days, any changes to the terms of the agreement with the Company; banks which do not wish to pursue the financing will have the right to request the early reimbursement of their quota within 30 to 45 days from the expiry of the previous term.

Should Saipem cease to be controlled by the Ministry of Economy and Finance, and/or Eni SpA, and/or CDP Equity and/or Cassa Depositi e Prestiti SpA, and, should this change of control cause the rating agencies to downgrade Saipem-issued bonds to below certain levels³, the owners of Saipem-issued bonds have the right to request the early repayment of bonds.

2) Bank guarantees issued by Eni or third-party credit institutions subject to change of control clauses, which, at December 31, 2016, amounted to a total of €2,481 million.

With regard to bank guarantees issued by Eni to banks in the interest of the Saipem Group, which, at December 31, 2016, amounted to €2,081 million, pursuant to the Survey Agreement signed between Eni and Saipem in October, 2015, in the case of change of control, a change in controlling shareholder would not result in Saipem releasing lines of credit currently utilised against bank guarantees. The deadline for the termination of existing guarantees is 3 years from January 21, 2016.

With regard to bank guarantees issued by third-party credit institutions in the interests of the Saipem Group subject to change of control clauses, which, at December 31, 2016, amounted to approximately €400 million, in the case of change of control, it is generally provided that third-party credit institutions may discuss in good faith new commercial terms to be applied to existing guarantees or request that within 30 days: a) replacement of existing guarantees with new ones issued by a different credit institution; b) receipt of a suitable indemnification from a different credit institution; or c) a deposit for the same amount.

In terms of takeover bids, Saipem's Articles of Association comply with the provisions of the Passivity Rule set forth in Article 104, paragraphs 1 and 1-bis of Legislative Decree No. 58/1998, and do not provide for the application of the breakthrough provisions set forth in Article 104-bis, paragraphs 2 and 3 of Legislative Decree No. 58/1998.

Indemnification for Directors in case of dismissal (without just cause), resignation or termination following a public purchase offer

In compliance with incentive policy guidelines for 2015, approved by the Board of Directors on March 10, 2015 and over which the Shareholders' Meeting expressed in favour on April 30, 2015, an agreement was entered into with the CEO appointed after the Shareholders' meeting of April 30, 2015. This agreement provides:

- the payment of an end-of-mandate all-inclusive indemnity as defined in compliance with the recommendations of the Corporate Governance Code, amounting to two-year's fixed remuneration;
- a non-competition clause to protect the Company, due to the CEO's high international managerial position in the Oil & Gas Service sector and his institutional and business relations held at global level. This non-competition clause, which can be optioned at the discretion of the Board of Directors against a specific compensation, provides a commitment by the CEO to forego, for 12 months from the expiry of his mandate, any role in competition with Saipem's business in the main reference markets at international level.

⁽³⁾ See rating reduction to 'non-investment grade' if rating was 'investment grade' at the time of the change of control, or any rating reduction if rating was 'non-investment grade' at the time of the change of control.

Directors' appointment or replacement, and modifications to the Articles of Association

Procedures regulating the appointment of Board Directors are illustrated under the item 'Board of Directors' (see paragraph 'Composition, appointment and replacement of Board of Directors' on page 19).

The Board of Directors has the power to amend the Articles of Association in order to comply with the provisions of law and has all powers granted by Article 2365 of the Italian Civil Code, and Article 20 of Articles of Association (see paragraph 'Responsibilities, functions and powers of the Board of Directors' on page 21). On March 16, 2017, the Board of Directors resolved to call an Extraordinary Shareholders' Meeting to approve reverse stock split and to make some formal amendments to the Articles of Association to reflect the changes that have taken place since the last Shareholders' Meeting.

Share capital increases and buy-back of treasury shares

The Board of Directors does not have the power to increase the share capital, pursuant to Article 2343 of the Italian Civil Code⁴.

The number of treasury shares held by the Company at December 31, 2016, was 71,061,344, equal to 0.703% of shares issued, of which No. 1,939,832 were bought back following approvals by the Shareholders' meeting for allocation to the Stock Option Plans between 2002 and 2008. This resolution is no longer in force.

On April 29, 2016, the Shareholders' Meeting approved the buyback of up to 85,000,000 treasury shares for allocation to a single management incentive plan. On July 28, 2016, the Company launched a buy-back programme for Saipem ordinary shares approved by the Shareholders' Meeting on April 29, 2016. This Programme regarded the acquisition of Saipem treasury shares to cover the 2016 allocation of the 2016-2018 Long Term Incentive Plan, as approved by the Shareholders' Meeting, pursuant to Article 84-bis, paragraph 2 of the Issuers' Regulation and Article 114-bis of Italian Legislative Decree No. 58/1998. The Programme concluded on August 4, 2016 with the total purchase of No. 69,121,512 treasury shares (equal to 0.684% of ordinary shares issued), at an average price of €0.3816 per share for a total value of €26,376,482.

Direction and coordination (pursuant to Article 2497 of the Italian Civil Code)

The new shareholding structure, resulting from the Shareholders' Agreement between Eni and FSI 'aimed at creating a joint control of Saipem by Eni and FSI', meant that from January 22, 2016, Saipem is no longer subject to the direction and control of Eni SpA pursuant to Article 2497 of the Italian Civil Code.

Corporate Governance Code

The corporate governance of Saipem SpA is based on international best practice standards and, in particular, on the principles of the Corporate Governance Code (hereafter Code) of listed companies approved by the Corporate Governance Committee of Borsa Italiana, in addition to all relevant provisions of regulations issued by Italy's Securities and Exchange Commission (Consob).

Since adopting the Corporate Governance Code, the Board of Directors has taken necessary resolutions to implement and specify the provisions contained therein; the latest version having been issued in July 2015. A further compliance assessment with the Italian Corporate Governance Code was carried out in January 2017, when the Board of Directors and the 'Corporate Governance Committee and Scenarios' reviewed the Annual Report 2016 - 4th report on the Compliance with the Italian Corporate Governance Code sent by the Corporate Governance Committee of Borsa Italiana to all Chairmen of Italian listed companies and, for information, to their Managing Directors and Chairmen of the Board of Statutory Auditors.

This annual Corporate Governance Report was prepared, as in previous years, utilising the format of Borsa Italiana SpA (6th Edition - January 2017)⁵. The Company strived to provide correct,

⁽⁴⁾ See paragraph 'Share capital distribution'.

⁽⁵⁾ The Corporate Governance Report format of Borsa Italiana SpA, 6th Edition (January 2017), is available at www.borsaitaliana.it.

exhaustive and effective information consistent with the characteristics of its business activities and corporate objectives, and in line with market requirements.

Saipem SpA and its subsidiaries are not subject to any non-Italian legal requirement that may influence the Corporate Governance of the Issuer.

The Board of Directors

Composition, appointment and replacement of Board of Directors

The current Board of Directors, comprising nine members, was appointed by the Shareholders' Meeting on April 30, 2015 for a three-year period, its mandate expiring at the Shareholders' Meeting called to approve the Financial Statements at December 31, 2017. At the same meeting, the Shareholders appointed the Chairman of the Board of Directors. At the meeting of April 30, 2015, the Board of Directors granted the CEO adequate powers to manage the Company, except for the undelegable powers of the Board itself. The powers granted to the CEO were updated at the Board meeting of July 27, 2016, while the powers of the Board were reviewed at their meeting of June 27, 2016. This update was necessary to align the powers granted to the Board of Directors to: (i) the various stages of involvement in the commercial process, which were reviewed during the definition of the Risk Appetite; (ii) the financial autonomy that Saipem attained following the refinancing operation of January/February 2016; (iii) the adoption of a new appointment procedure for members of the Audit and Compliance Committee of its main 7 subsidiaries; (iv) the resolutions that the Board took in 2016 vis-à-vis the regulations of the Board Committees.

The appointment of Directors occurs pursuant to Article 19 of the Articles of Association, through voting from lists, so as to allow the appointment of minority interest representatives and to ensure gender balance. Lists are filed at the Company's registered headquarters at least twenty-five days prior to the Shareholders' Meeting (first call) and are published in compliance with current legislation and Consob regulations. Voting lists include professional résumés for all candidates, their declarations accepting the nomination, stating that there are no grounds for ineligibility and/or incompatibility, and that they meet the integrity and/or independence requirements. Lists can be presented by Shareholders, who, individually or with others, hold voting shares representing at least 1% of the share capital, as per Consob Resolution No. 19856 of January 25, 2017. Lists that feature three, or more than three, candidates must include both genders, in compliance with current legislation on gender balance⁶. When the number of the least-represented gender must, by law, be at least three, the lists from which most Board members are selected must include at least two candidates from the least represented gender. Seven tenths of Directors are appointed from the list that has obtained the majority of votes (rounded down if necessary). The remaining Directors shall be selected from the other lists, provided they are not in any way, not even indirectly, linked with the Shareholders who have presented or voted for the list that has obtained the majority of votes. Therefore, votes obtained for each list will be successively divided by one, two, three and so on, until the remaining number of Directors to be appointed has been reached. The ratios obtained will be progressively attributed to candidates from each list, in the order attributed to each candidate within that list. Candidates will be classified in decreasing order according to their respective ratios, and those who have received the higher ratios will be appointed. In the event that more than one candidate obtains the same ratio, the candidate on the list with no Director yet appointed or on the list with the lowest number of Directors appointed will be elected. If these lists have yet to elect a Director, or if they have already appointed an equal number of Directors, the candidate on the list with the highest number of votes shall be appointed. In the event that the vote is still tied, the Shareholders' Meeting will vote again, but only between the candidates under ballot, and the candidate who receives the majority of votes will be elected.

Should this procedure fail to appoint the minimum number of independent Directors required by the Articles of Association, the ratio of votes is calculated for each candidate from said lists by dividing the votes received by each list by the order number of each candidate. Candidates who do not meet independence requirements with lowest ratios from all lists are replaced, starting from the last one, by independent candidates from the same list (in the order they appear on the list), or by persons who meet the independence requirements appointed by the Shareholders' Meeting through a majority vote as required by law. In the event that candidates from different lists obtain the same ratio, the candidate on the list with the highest number of Directors already appointed will be replaced, or the candidate from the list that received the fewest votes, or should the number of votes be the same, the candidate who obtains the fewest votes by the Shareholders' Meeting in an ad-hoc ballot. Should this procedure fail to meet the requirements of

regulations on gender balance, the ratio of votes is to be calculated for each candidate taken from the lists by dividing the votes received by each list by the order number of each candidate. The candidate of the most represented gender with the lowest ratio amongst candidates from all lists is replaced, provided the minimum number of independent Directors is met, by the candidate from the fewest represented gender with the higher order number in the same list of the replaced candidate, or by a person appointed by the Shareholders' Meeting through a majority vote as required by law. If candidates from different lists obtain the same minimum ratio, the candidate from the list which has appointed the greater number of Directors is replaced, or the candidate from the list that obtained the fewest votes, or, if votes are equal, the candidate who obtains the fewest votes by the Shareholders' Meeting in an ad-hoc ballot.

This voting procedure is applicable only when the entire Board of Directors is to be renewed. Should the need arise for one or more Directors to be replaced during their mandate, the procedure as per Article 2386 of the Italian Civil Code shall be applied. Should the majority of Directors become unavailable, the entire Board of Directors shall be considered void. A Shareholders' Meeting shall be called by the outgoing Board to elect a new one. In any case, current legislation must be complied with vis-à-vis the minimum number of independent Directors and gender balance quotas.

When the current Board was elected in 2015, two lists of candidates were put forward, one by Eni SpA and the other by Institutional Investors.

The Directors meet the integrity requirements prescribed by regulations, and possess the professional expertise, competence and experience to carry out their mandate efficiently and effectively and they are able to dedicate sufficient time and resources to their office. Pursuant to Criteria 1.C.2 of the Code, information regarding offices of Directors or Auditors held by members of the Board of listed companies, financial or insurance companies or companies of considerable size is provided below under 'Cumulation of offices'.

The Board comprises the Chairman Paolo Andrea Colombo (non-independent and non-executive Director), the CEO Stefano Cao (non-independent and executive Director), and the Directors Maria Elena Cappello (independent and non-executive Director), Francesco Antonio Ferrucci (independent and non-executive Director), Flavia Mazzarella (independent and non-executive Director), Guido Guzzetti (independent and non-executive Director), Nicla Picchi (independent and non-executive Director) and Federico Ferro-Luzzi (independent and non-executive Director); Leone Pattofatto (non-independent and non-executive Director), co-opted by the Board of Directors on January 26, 2016, replacing Stefano Siragusa (non-independent and non-executive Director) who had resigned. The Shareholders' meeting confirmed the appointment of Leone Pattofatto on April 29, 2016. The Chairman, the CEO and the Directors Maria Elena Cappello, Francesco Antonio Ferrucci and Flavia Mazzarella have been Board members since April 30, 2015. The Directors Federico Ferro-Luzzi, Guido Guzzetti and Nicla Picchi have been members of the Board since May 6, 2014 – they were elected with a one-year mandate and were confirmed on April 30, 2015. The Director Leone Pattofatto has been a member of the Board since January 21, 2016.

Paolo Andrea Colombo, Stefano Cao, Maria Elena Cappello, Stefano Siragusa, Flavia Mazzarella and Francesco Antonio Ferrucci were proposed as candidates by Eni, whose list obtained 43.13% of the voting shares. Federico Ferro-Luzzi, Guido Guzzetti and Nicla Picchi were proposed as candidates by Institutional Investors – AcomeA SGR SpA and others – obtaining 21.22% of voting shares.

The candidacy of Leone Pattofatto was notified by the shareholder Eni SpA at the recommendation of Fondo Strategico Italiano SpA in accordance with the provisions of the Shareholders' Agreement between Eni and FSI signed on October 27, 2015.

The professional résumés of all Directors are posted on the Company's website <u>www.saipem.com</u> under the section 'Governance'.

On April 30, 2015, the Board of Directors confirmed Mario Colombo, Executive Vice President General Counsel, Company Affairs and Governance, as Secretary of the Board of Directors

Following the introduction of Law No. 120 of July 12, 2011 on gender quotas (effective from August 12, 2011) and Consob Regulation No. 18098 of February 8, 2012, Article 19 of the Articles of Association has been amended to ensure gender balance in management and control bodies of listed companies.

Board Directors, following their appointment and annually thereafter, shall state that they fulfil both the independence and integrity requirements pursuant to current legislation, and the Board of Directors verifies that these subsist.

At their meeting of March 16, 2017, the Board of Directors, based on the declarations provided and on information at the Company's disposal, ascertained that Board Directors meet both the independence and integrity requirements, and that no reasons for ineligibility or incompatibility subsist. The Board of Statutory Auditors verified that the Board correctly applied all the relevant criteria and procedures to assess the independence of its members.

Succession plans

In view of the current shareholding structure and the Shareholders' Agreement between Eni and CDP Equity, which provides for the joint appointment by the two Shareholders of the CEO and the Chairman and the joint co-optation of Directors who become unavailable during their mandate, Saipem's Board of Directors has not provided for any succession plans for executive directors. At their meeting of December 14, 2016, the Board acknowledged the benchmarks for succession and contingency plans of Italian listed companies prepared by the Compensation and Nomination Committee.

With regard to a possible contingency plan to cover sudden and unforeseen events which may prevent the CEO or the Chairman from carrying out their duties, the Board of Directors has resolved, in view of the reorganisation as part of the 'Fit For the Future 2.0' Programme due to take effect on May 1, 2017, that the Corporate Governance Committee and Scenarios review this topic over the next few months and invited the Chairman of the Compensation and Nomination Committee to produce a shared proposal to be submitted to the Board once the new organisation is in place.

Furthermore, Saipem defined a procedure to identify successors for strategic managerial positions or those that are within the remit of the Compensation and Nomination Committee, i.e. senior managers appointed by Saipem's Board of Directors (Officer in charge of Financial Reporting, Executive Vice President for Internal Audit and members of the Compliance Committee).

This succession plan for the aforementioned positions is a procedure that has been in force at Saipem since 2012. It provides the following phases:

- an analytical job description for each position detailing responsibilities, role evolution in the near future, managerial experience and competencies required to cover the role:
- assessment of the role holder and potential candidates for their succession;
- definition of succession tables listing names of potential successors and development indications;
- assessment of the overall risk linked to the possible successions.

Succession plans for positions of strategic interest in Saipem represent a reference point when making decisions concerning managerial development and enhancement.

Cumulation of offices

Pursuant to items 1.c.2 and 1.c.3 of the Corporate Governance Code, to ensure that Directors can devote enough time to their office, the Board of Directors on March 28, 2007 expressed the following guidelines on the number of offices a Director may hold:

- an executive Director shall not hold: (i) the office of executive Director at other listed companies, either in Italy or abroad, in financial companies, banks, insurance companies or companies with net equity in excess of €1 billion; and (ii) the office of non-executive Director or Statutory Auditor (or member of other control body) in more than three of the aforementioned companies;
- besides the appointment at this Company, a non-executive Director shall not hold: (i) the office of executive Director in more than one of the aforementioned companies and the office of non-executive Director or Statutory Auditor (or member of other control body) in more than three of the aforementioned companies; and/or (ii) the office of non-executive Director or Statutory Auditor in more than six of the aforementioned companies.

Offices held at companies of the same Group are excluded from the limit of cumulation. Should the aforementioned limits be exceeded, Directors shall immediately inform the Board of Directors, who, after assessing the position and, in light of the Company's interests, shall invite the Director to make the relevant decisions.

Based on the information received, listed hereunder are additional directorships or auditor posts held by Saipem's Board Directors in other companies.

PAOLO ANDREA COLOMBO

Vice President of Banca Intesa Sanpaolo SpA (listed company).

MARIA ELENA CAPPELLO

Board Director of Prysmian SpA (listed company), Banca Monte dei Paschi di Siena SpA (listed company), Italia on Line SpA (listed company), A2A SpA (listed company), and Fondazione Eni Enrico Mattei.

FRANCESCO ANTONIO FERRUCCI

Member of the Supervisory Committee of ASSID SpA (under administrative compulsory liquidation), Statutory Auditor of Roma Invest Holding Srl; Officer of C.P.M.A. Scarl - Ancona office;

Liquidator of Vita Residence Cooperativa Sociale a rl, C.R.I. Servizi alle Imprese Scarl, Unitaria Scarl, Medusa Scarl, and Gamma Delta Scs.

GUIDO GUZZETTI

Board Director of Safilo SpA (listed company).

FLAVIA MAZZARELLA

Chairman of Banca Finnat Euramerica SpA (listed company⁷).

LEONE PATTOFATTO

Chairman of CDP Equity SpA and F2i SGR SpA; Managing Director of CDP Reti SpA and CDP Gas SpA; Board Member of Fintecna SpA.

NICLA PICCHI

Board Director of Unipol-SAI SpA (listed company) and Sabaf SpA (listed company); Managing Partner of Associazione Professionale Studio legale Picchi, Angelini & Associati.

Board of Directors' induction

In May 2015, soon after the appointment of the current Board by the Shareholders' Meeting on April 30, 2015, Saipem set up and rolled-out a board induction programme to enable new Directors to progressively acquire in-depth knowledge of the Company both in terms of its industrial, operational and commercial profile, and its financial, governance and compliance profile.

In 2016, the Board Induction continued: on May 23, 2016, the Board of Directors and the Board of Statutory Auditors met at the Saipem SA offices in Paris to discuss in depth the strategic, operational and commercial running of the subsidiary, through a meeting with its management. On September 7, 2016, the annual Strategic Summit was held, which was attended by external speakers from the academic world, to study scenarios and strategies in view of the preparation of the Strategic Plan 2017-2020.

On December 14, 2016, the Board of Directors and the Board of Statutory Auditors attended a safety workshop at Saipem's offices in San Donato Milanese.

Responsibilities, functions and powers of the Board of Directors

The Board of Directors is the central body within the Corporate Governance system of Saipem SpA and the Saipem Group. Article 20 of the Articles of Association states that the management of the Company is the exclusive responsibility of the Board of Directors.

Article 2365 of the Italian Civil Code and Article 20 of the Articles of Association grant the Board the power, normally the responsibility of the Extraordinary Shareholders' Meeting, to resolve on motions concerning:

- mergers by incorporation of companies whose shares or stakes are owned entirely by the Company, pursuant to Article 2505 of the Italian Civil Code;
- merger by incorporation of companies whose shares or stakes are at least 90% (ninety per cent) owned by the Company, pursuant to Article 2505-bis of the Italian Civil Code;
- the proportional de-merger of companies whose shares or stakes are entirely, or at least 90% (ninety per cent), owned by the Company, pursuant to Article 2506-ter of the Italian Civil Code;
- transfer of the Company's headquarters within Italy;
- incorporation, transfer and closure of secondary offices;
- share capital reductions in the case of Shareholder's withdrawals;
- the issue of corporate bonds and other debentures, barring the issue of bonds convertible into Company shares;
- the adoption of modifications to the Articles of Association to comply with the provisions of law.

In addition to the powers granted by Article 2381 of the Italian Civil Code, taking into account the instructions of the Corporate Governance Code of listed companies and based on a Board resolution dated June 27, 2016,

Saipem's Board of Directors is responsible for:

1. setting a corporate governance system and regulations for the Company and the Group, and approving the Corporate Governance and Shareholding Structure Report, subject to the prior approval of the Corporate Governance Committee and Scenarios. It approves the

guidelines of the internal regulatory system, the compliance and governance Policies and Management System Guidelines. Subject to the approval of the Audit and Risk Committee, it implements procedures to ensure that the following operations are carried out in a correct and transparent manner, both in terms of procedure and substance, assessing on an annual basis the requirement for their review: operations with related parties and operations where a Director or a Statutory Auditor may have an interest, either directly or through a third party. At the proposal of the CEO, the Board also adopts a procedure for the internal management and external disclosure of documents and information regarding the Company, and specifically of sensitive information;

- 2. establishing internal corporate Committees with consultative and advisory functions, appointing their chairmen and members, defining their responsibilities, setting their remuneration, and approving their regulations and budgets;
- 3. at the proposal of the Corporate Governance Committee and Scenarios, expressing a guideline on the maximum number of directorships and/or auditor posts that can be held at listed companies in regulated markets (both in Italy and abroad), at financial companies, banks, insurance companies or companies of a relevant size, which is deemed compatible with the efficient performance of their office of Board Director of Saipem, also in view of their serving on Board Committees;
- 4. granting and revoking powers to Board Directors, setting their limitations and methods of exercise; having reviewed the proposals put forward by the Compensation and Nomination Committee and following consultation with the Board of Statutory Auditors, setting the compensation commensurate with the powers granted. The Board has the power to issue directives to delegated bodies and carry out operations within its remit;
- 5. setting the guidelines for the organisational, administrative and accounting structure of the Company, including the internal control and risk management system, of main Group subsidiaries and the Group. It identifies one or more Board Directors to act as Officers responsible for the Internal Control and Risk Management System, pursuant to the Corporate Governance Code of listed companies. It evaluates the adequacy of the organisational, administrative and accounting model of the Company, of strategic subsidiaries and of the Group;
- 6. assessing the adequacy of the organisational, administrative and accounting structure of the Company, of the strategically relevant subsidiaries and the Group. At the proposal of the CEO, subject to the approval of the Compensation and Nomination Committee and the Audit and Risk Committee, and having consulted with the Board of Statutory Auditors, it appoints the members to the Audit and Compliance Committees to be submitted for approval at the Shareholders' Meeting of major subsidiaries, so that they can be appointed to the Board of Directors of the same companies. Major subsidiaries are so called 'Cluster A' companies;
- 7. having received the opinion of the Audit and Risk Committee, assessing the aggregate risk position that the Company is prepared to take during the commercial phase in order to achieve its strategic objectives (so-called 'Industrial Risk Appetite Commercial Phase)';
- 8. selecting among its members one or more Directors responsible for the Internal Control and Risk Management System, pursuant to the Corporate Governance Code of listed companies. Having reviewed the proposals from the Officer responsible for the Internal Control and Risk Management System and the opinion of the Audit and Risk Committee, it sets guidelines for the internal control and risk management system, to ensure that main risks facing the Company and its subsidiaries are adequately identified, measured, monitored and properly managed. It also ascertains that these risks are compatible with the business model required to achieve its strategic objectives. Subject to the opinion of the Audit and Risk Committee, it: (i) examines main business risks, in consideration of the peculiarities of the operations carried out by Saipem and its subsidiaries, submitted to the Officer responsible for the Internal Control and Risk Management System at least every six months; and (ii) evaluates every six months the adequacy and effectiveness of the internal control and risk management system against the characteristics and the risk profile of the business;
- 9. subject to the opinion of the Audit and Risk Committee and having consulted the Board of Statutory Auditors and the Officer responsible for the Internal Control and Risk Management System, it approves, at least annually, the audit programme prepared by the Executive Vice President for Internal Audit. The Board also reviews, subject to the opinion of the Audit and Risk Committee and having consulted the Board of Statutory Auditors and the CEO, the findings of the Legal Auditor in their letter of suggestions and their report on the main issues that emerged during the legal audit;
- 10. at the CEO's proposal, defining strategies and objectives for the Company and the Group, including sustainability policies. The Board reviews and approves budgets, industrial and financial strategic plans for the Company and the Group and periodically monitoring their implementation, as well as all of the Company's strategic agreements. It reviews and approves the plan of no-profit initiatives of the Company and approves the no-profit initiatives not included in the plan;

- 11. reviewing and approving the Annual Financial Report which includes the preliminary consolidated and statutory financial statements, the interim and six-monthly reports, as per current legislation. The Board reviews and approves the sustainability reporting not included in the Annual Financial Report;
- 12. receiving information from Directors with executive powers at Board of Directors' Meetings, at least quarterly, regarding: activities within their responsibility and major transactions carried out by the Company or the Group;
- 13. receiving timely information on current activities and periodic six-monthly information from the internal Board Committees;
- 14. evaluating the general management and performance of the Company and the Group, based on the information received from Directors with executive powers, comparing actual interim and yearly results against budget forecasts;
- 15. approving, having received a reasoned opinion from the Audit and Risk Committee, transactions of greater importance with related parties, in compliance with the procedure 'Transactions involving interests held by Board Directors and Statutory Auditors and transactions with related parties'; it receives, at least quarterly from the CEO, a report detailing transactions of greater and lesser importance, in line with the provisions of the aforementioned procedure. The Board reviews and grants preliminary approval to transactions that involve interests held by Board Directors and Statutory Auditors, pursuant to Article 2391 of the Italian Civil Code and the provisions of the aforementioned procedure 'Transactions involving interests held by Board Directors and Statutory Auditors and transactions with related parties';
- 16. approving possible joint-venture agreements, having obtained due diligence reports on potential partners from the Anti-Corruption Legal Support Unit;
- 17. resolving on the most significant and strategic economic and/or financial Company transactions, reviewing the most relevant Group industrial and financial transactions, placing particular emphasis on situations where one or more Directors hold an interest, either directly or through a third party, and on transactions with related parties. The following are considered significant operations:
 - a) contracts for the realisation of works and/or the provision of services with a risk profile exceeding that set in compliance with the Industrial Risk Appetite Commercial Phase method approved by the Board of Directors; or contracts for the realisation of works and/or the provision of services whose value exceeds €1.5 billion; or contracts for the purchase of goods and/or services, or sub-contract work, other than investments, whose value exceeds €500 million;
 - b) capital expenditure, barring the following: (i) investments as approved in the annual budget; (ii) operational maintenance of company assets; (iii) mandatory class reinstatement upgrades of vessels; (iv) investments fully included in the bidding price of commercial initiatives; and (v) investments whose value is below €25 million or equivalent;
 - c) acquisition, disposal or transfer of holdings and/or branches exceeding €25 million in enterprise value per single act, mergers and/or splits involving companies outwith the Saipem Group;
 - d) acquisition, sale or financial leasing of land and/or buildings exceeding €2.5 million;
 - e) issue of financing in favour of companies where no stake is held or where the stake held is not a controlling stake for amounts exceeding €200 million, if the amount is proportional to the value of the stake owned; or of any amount to companies if the loan is not proportional to the share of the holding;
 - f) to sign, modify, and terminate contracts with qualified financial institutions for the issuing of surety bonds and other personal guarantees to third parties in the interest of the Company or companies in which a shareholding is held, for amounts exceeding €200 million per single act; or of any amount for the issuing of guarantee bonds in favour of companies where no share is held or where the share held is not a controlling stake if the amount is not proportional to the value of the stake owned;
 - g) to issue surety bonds and other personal guarantees to third parties in the interest of the Company or companies in which a shareholding is held (Parent Company Guarantees) for amounts exceeding €5 billion per single act; or of any amount for the issuing of guarantee bonds in favour of companies where no share is held or where the share held is not a controlling stake if the amount is not proportional to the value of the stake owned;
 - h) incorporations of subsidiaries or company branches;
 - i) to approve the signing of agency agreements;
 - i) issue of convertible and non-convertible bonds by the Company or its subsidiaries;
 - k) to sign, modify, and terminate contracts relating to short, medium and long-term financing, for amounts exceeding €300 million per single act or exceeding €1 billion cumulatively over one year, and for a period exceeding 10 years;
 - I) to authorise mortgages, privileges, pledges, and other collateral securities; specifically to authorise subrogations, reductions, cancellations, deferments, and any other mortgage

annotations on the properties of the Company, for amounts exceeding €300 million per single act or exceeding €1 billion cumulatively over one year, and for a period exceeding 10 years; to register mortgages, to accept privileges, pledges, and other real charges; to authorise subrogations, reductions, cancellations, deferments, and any other mortgage annotations on the properties of third parties in general, for amounts exceeding €300 million per single act or exceeding €1 billion cumulatively over one year, and for a period exceeding 10 years;

- 18. at the Chairman's proposal and in agreement with the CEO and having consulted the Compensation and Nomination Committee, appointing and dismissing General Managers, granting them the relevant powers;
- 19. at the Chairman's proposal and in agreement with the CEO, having consulted the Compensation and Nomination Committee and received the opinion of Board of Statutory Auditors, appointing and dismissing the Officer responsible for the Company's Financial Reporting, ensuring that the Officer is granted adequate powers and resources to carry out the duties he is vested with by law, and to ensure that the administrative and accounting procedures he put in place are actually adhered to;
- 20. at the Chairman's proposal and in agreement with the Officer responsible for the Internal Control and Risk Management System, having received the opinion of the Compensation and Nomination Committee, and consulted the Board of Statutory Auditors, appointing and dismissing the Executive Vice President for Internal Audit ensuring that the latter is granted adequate resources to carry out his responsibilities, setting the remuneration structure in line with the Company's compensation policies; and approving Internal Audit guidelines;
- 21. appointing the Compliance Committee, pursuant to Legislative Decree No. 231/2001, having received the opinions of the Audit and Risk Committee, the Board of Statutory Auditors and the Compensation and Nomination Committee, at the proposal of the CEO in agreement with the Chairman:
- 22. through the relevant CEO functions, ensuring the appointment of managers in charge of the departments responsible for dealing with Shareholders and investors;
- 23. at the proposal of the Compensation and Nomination Committee, reviewing and approving the Remuneration Report and, specifically, the policy for the remuneration of Directors and senior managers with strategic responsibilities, which are submitted for approval to the Shareholders' Meeting called to approve the financial statements. Pursuant to this policy, at the proposal of the Compensation and Nomination Committee and having received the opinion of the Board of Statutory Auditors, it sets the remuneration of the CEO and Directors with particular powers. The Board, having reviewed the proposals put forward by the Compensation and Nomination Committee, also sets the criteria for the remuneration of the top management of the Company and the Group, implementing incentive plans based on stock or other financial instruments approved by the Shareholders' Meeting;
- 24. formulating the proposals to be submitted for approval to the Shareholders' Meeting;
- 25. reviewing and resolving on all other matters that Directors with executive powers deem appropriate for the Board to assess, due to their sensitivity and/or importance.

The Shareholders' Meeting endorsed the competition ban provided for in Article 2390 of the Italian Civil Code.

Pursuant to Article 2391 of the Italian Civil Code, Directors shall inform the other Directors and the Statutory Auditors of interests they may have, on their own behalf and on behalf of third parties, in any specific Company operation.

At Board Meetings, the Chairman reminds the Board of Directors that, pursuant to Article 2391 of the Italian Civil Code, Board Directors must voice any interests they may have, directly or through a third party, related to any items on the Agenda before they are discussed. Directors have to state the nature, origin and relevance of these interests, if any.

The Chairman organises the activities of the Board of Directors and ensures that the Directors and Statutory Auditors are provided with all necessary documentation and information in a timely manner to enable them to make decisions. Meeting documents are sent generally no later than the notice of meeting (at least five days before the meeting). To this end, in 2013, a new IT platform named 'BoardVantage' was launched to enable the sharing and exchange of documents, notes and messages between the company departments and the Board of Directors, or amongst members of the Board. The system ensures the highest confidentiality through appropriate access credentials. The Secretary of the Board of Directors ensures the timely and accurate delivery of pre-meeting information and can be contacted by Board Directors and Statutory Auditors to provide clarifications and additional information. Should it not be possible to provide pre-meeting documentation well in advance, the Chairman shall ensure that the necessary analysis be carried out during Board meetings. To improve the Board's knowledge of the Company's operations and dynamics, the COOs of the Business Units, as well as the heads of the Staff functions are periodically invited to Board meetings to illustrate the most significant projects, strategies and market conditions in their respective areas. Specifically in 2016, the following functions were asked to report at certain Board meetings: the Chief Operating Officer -

COO Giuseppe Caselli, the Chief Financial and Strategy Officer - CFSO Giulio Bozzini, the Directors of the following departments 'General Counsel, Company Affairs and Governance', 'Human Resources, Organisation and Services to Personnel', 'Integrated Risk Management', 'Anti-Corruption', 'Quality, Health, Safety, Environment and Sustainability' and 'Innovation, Systems and Corporate Marketing'. During a Board meeting held in Paris in May 2016, the Board of Directors met the management of the subsidiary Saipem SA.

Board of Directors' meetings

The Company's Articles of Association do not specify how often the Board should meet, although Article 21 states it has to occur at least quarterly.

In 2016, the Board of Directors met on 16 occasions, their meetings lasting 5.56 hours on average; 4 meetings have been scheduled to take place in the first half of 2017; as of March 16, 2017, the Board has held 3 meetings. The general public is informed of the dates of Board meetings when periodical statements and reports, required by current legislation, are to be approved.

In 2016, an average of 94.57% of Board Directors and 94.79% of independent Directors attended Board meetings.

Board review

In compliance with the Corporate Governance Code, Saipem's Board of Directors in 2016, carried out the annual review of the size, composition and functions of the Board itself and its Committees

Saipem's Board of Directors, with the support of the Corporate Governance Committee and Scenarios, confirmed the task of performing the Board review to the company Management Search Srl, an independent consulting company that does not provide any other service to Saipem.

The main objective of the Board review is to ascertain the proper operation of the Board and its Committees, emphasising its strengths and weaknesses in order to find areas of improvement. The Review was carried out using a questionnaire prepared by Management Search, which concerned: (a) the structure and composition of the Board of Directors also detailing competencies of Board members; (b) the integration and induction of Board Directors in order for them to study topics relevant to the Company's business; (c) workings of the Board, including the number of meetings, their duration and proceedings, the timely and completeness of information provided to the Directors before their meetings, the internal climate of the Board of Directors, methods of operation, decision-making processes and the role of the Chairman; (d) adequacy of time that the Board dedicates to discussing topics significant to the Company and the Group, including control and risk management and the Company's long-term strategy; (e) the boost provided by the Chairman of the Board of Directors on the workings of the Board; (f) the workings of the Committees, including the definition of their mission, autonomy, authority, and effectiveness of the support provided to the Board of Directors; (g) relations with the top management and the Directors' knowledge of the latter; (h) the in-depth analysis of the main risk factors facing the Company and the Group, specifically the risk analysis and the relevant control systems; (i) the Directors' opinion on the work they carried out within the Board of Directors and their contributions to the discussions and the decision-making process; (I) the sensitivity expressed by Board members on issues and principles related to sustainability and correct governance, how these topics pervade the organisation and are integrated into the business conduct of the Company.

Directors had to provide various levels of consensus for each question on the questionnaire. The answers provided in the Board Review were the starting point for closer examination during individual interviews with all members of the Board. The members of the Board of Statutory Auditors were also interviewed, as observers, to gather their perspective on the issues raised by the questionnaire.

Management Search also benchmarked the observations raised by the Board of Directors with other international listed companies operating in the same sector: the comparison involved the composition of the Board, the number of executive and non-executive Directors, their nationalities and other aspects deemed of significance, including how they conduct their Board Review.

Management Search reviewed all relevant corporate documentation, specifically, minutes of Board and Committee meetings during the period in order to: 1) analyse procedures and governance systems within their remits; 2) ascertain that these practices comply with the relevant legislation and internal regulations; 3) evaluate their effectiveness and the adequacy of decision-making processes also in relation to the rules and regulations applicable to listed companies.

Both the interviews and the answers on the questionnaires show the strong commitment by all Directors, as well as all members of the Board of Statutory Auditors, in participating in the works

of the Board of Directors and in wanting to constructively exercise the power of direction and control that the Board has.

This commitment also shows the ability that the Board has to monitor its operations, broaching with frankness and transparency all issues relating to areas of improvement, despite the diversity of opinions.

The Board Review came to the following conclusions:

- Directors believe that, within the Board of Directors, all the areas of expertise are sufficiently covered except for the managerial, industrial and international culture. Directors consider that a greater presence of the above profiles among non-executive members of the Board of Directors would enable the enhanced in-depth study of business issues and the evolution of the futures market scenarios;
- Saipem's Board of Directors took office in April 2015, so 2016 was its first full year of activity, which enabled them to carry out an extensive evaluation of all aspects of corporate governance, an activity that requires consolidated operativeness;
- the roles within the Board are clearly distinct: management activities are the responsibility of the CEO, while non-executive members carry out their function of debate at the basis of Board decisions and monitoring;
- the Chairman has played his part, showing constant attention, in his management of the Board, for issues involving the formal and substantial compliance to the principles of good governance, allowing wide participation in Board discussions, encouraging the expression of opinions by individual Directors, helping to bring together the positions of individual members to allow the Board to reach unanimous decisions. All the Directors believe they have had easy access to the Chairman outside Board meetings and consider their relationship with the Chairman to be open and constructive;
- in 2016, as in 2015, the commitment required of all Directors and the Statutory Auditors in terms of preparation and participation to Board meetings was significant. During the year, Saipem's Board continued to perform diligently and constructively its function of control and monitoring vis-à-vis the running of the Company, constantly trying to address the issues brought to its attention through lively debate and discussion, which also developed within the Board Committees;
- after the extraordinary operations of last year, the Board dealt with an agenda crowded with particularly significant transactions for the Company and the Group, which required from the Directors a significant commitment in terms of time and active participation in the meetings and which tested their acquired competences and the operation of the Board as a whole;
- in 2016, after having completed in a difficult market the complex operation of capitalisation and debt refinancing, the Company completed: (i) the operational detachment from Eni; (ii) a bond issue of significant size; (iii) approved the new business plan in response to a changing market and which provides an important organisational change, as it splits the company into divisions for the various activities; (iv) implemented the strengthening of the governance at major foreign subsidiaries; (v) analysed the basis for revisiting the position of the Compliance function within the Company; (vi) analysis then completed in January 2017;
- the increased knowledge on the Company's and Group's business acquired over the last year by the Board, also through the ongoing induction, has contributed positively to the Board's work, by providing them with a greater awareness of the sector. The Strategic Summit, held in the autumn on the occasion of the presentation of the Business Plan, represented a new learning experience for most Board members. Knowledge and interaction with the Company's management continued throughout the year with the involvement of departmental heads in Board meetings for information and in-depth analyses;
- despite the great volume of work that the Directors undertook, they believe that, in order to maintain an adequate level of performance in the governance of the Company, they are required to provide a further commitment to strengthen the central role of the Board. In this regard, the independent Directors, at one informal meeting in Rome, towards the end of 2016, decided to study certain issues relating to information made available to them in preparation for the meetings, as they consider this issue to be of major importance to ensure the efficient and smooth running of the operation of the Board;
- having consolidated the Risk Management function, now reporting to the CEO, whose responsibilities are to monitor all potential risks and liabilities and is considered an effective and advanced solution in terms of risk control. The risks related to pending revenues and legal and tax proceedings are monitored constantly by the Board which is always updated on their progress. The Board is also extremely focused on the themes of Sustainability and Corporate Social Responsibility, which all Directors consider important to the Group and the basic elements of a long-term value creation strategy;

The Directors' assessment regarding the functioning of Board Committees is generally positive. The majority of Directors believe that the composition of the Committees has proven adequate

to carry out comprehensive activities under their respective remits, adequately investigating the topics to be addressed and reporting to the Board on its activities.

Some aspects that emerged from the Board review, which can be studied by the Board to further improve its operation – for particularly complex and significant issues, and for the most important operations submitted to the Board itself – are:

- bring forward the distribution of pre-meeting documentation to enable Board members to request additional material otherwise provided during Board meetings and have more time to make their own assessment;
- evaluate whether to carry out specific in-depth studies, through preparatory meetings and/or induction sessions, to improve the Directors' knowledge and enable them to make informed decisions on the issues themselves.

Furthermore, in line with the findings of last year's Board Review, suggestions were made to:

- dedicate more time to investigating and analysing the target market and comparing the business with those of our competitors;
- in addition to the advanced documentation, provide the Directors with summary sheets for each item on the agenda so as to focus on the most salient points of each item;
- draft the agendas of Board meetings so as to prioritise the discussion of the most relevant issues.

From the review of the Company's documentation and minutes of meeting, the Board of Directors and its Committees are found to operate in compliance with the provisions of: (a) the relevant laws and Issuers' regulations; (b) the Corporate Governance Code of listed companies; and (c) the internal set of regulations adopted by the Company.

From the benchmarking with other listed companies, Saipem is found to be among the best in the reference sample, operating in compliance with the best practices at national and international level in terms of Governance, in consideration of the importance paid to the Board Review process and the disclosure of its findings.

Executive Directors

Consistent with international best practices, which recommend avoiding the concentration of duties in one person, in 2008, Saipem resolved to separate the roles of Chairman and Chief Executive Officer (CEO), the latter being the administrator who, by virtue of powers granted and their actual exercise, is the principal person responsible for the management of the Company.

The Corporate Governance Committee of Borsa Italiana believes that the separation of the aforementioned roles can strengthen the characteristics of impartiality and balance required of a Chairman of the Board, to whom the law and procedures entrust the tasks of organising the work of the Board, as well as acting as a link between executive and non-executive Directors

The separation of the roles of Chairman and Chief Executive Officer (CEO) makes the appointment of a lead independent Director unnecessary.

Stefano Cao (CEO) is the only executive Director; he does not hold other offices at any other Issuer.

The Board vested the CEO, the person ultimately responsible for the Company's management, with all ordinary and extraordinary powers to manage the Company, except for the undelegable powers and those of the Board itself.

At their meeting of April 30, 2015, the Board of Directors vested the Chairman, in addition to all powers granted to him by law and the Company's Articles of Association, with the power to:

- a) in agreement with the CEO and having consulted the Compensation and Nomination Committee, propose to the Board the appointment and dismissal of General Managers;
- b) propose in agreement with the CEO, having consulted the Compensation and Nomination Committee and received the opinion of Board of Statutory Auditors, the appointment and dismissal of the Officer responsible for Financial Reporting;
- c) in agreement with the Officer responsible for the Internal Control and Risk Management System, having received the opinion of the Compensation and Nomination Committee, and consulted the Board of Statutory Auditors, propose the appointment, dismissal and remuneration for the Executive Vice President for Internal Audit;
- d) in agreement and conjunction with the CEO, make proposals concerning extraordinary operations involving the Company's share capital and/or overall debt refinancing to be submitted for approval by the Shareholders' meeting;
- managing the Company's institutional relations in Italy in addition to shareholder relations, together with the CEO, having recourse to Saipem's communication and institutional relations functions.

Reporting to the CEO are:

- the Chief Operating Officer (COO), responsible for the Company's business operations;
- the Chief Financial and Strategy Officer (CFSO), responsible for the following functions:
 - · Planning, Administration and Control;
 - Finance;
 - Insurance and Risk Financing;
 - Strategy, M&A and Investor Relations;
- the following Directors responsible for staff and business support functions:
 - Executive Vice President Human Resources, Organisation and Services to Personnel;
 - Senior Vice President Risk Management and Business Integrity;
 - Executive Vice President General Counsel, Company Affairs and Governance;
 - Executive Vice President Procurement and Contract Management;
 - Executive Vice President Innovation, Systems and Corporate Marketing;
 - Senior Vice President Quality, Health, Safety, Environment and Sustainability;
 - Senior Vice President Identity and Corporate Communication.

The Chairman, besides the aforementioned powers, chairs the Shareholders' Meeting, convenes and chairs Board of Directors' meetings and ensures the implementation of resolutions taken by the Board itself.

There are no other executive Directors on the Board.

Independent Directors

Article 147-ter, paragraph 3, of Legislative Decree No. 58/1998 regulating the appointment and composition of the Board of Directors provides that 'at least one member shall be elected from the minority slate that obtained the largest number of votes and is not linked in any way, even indirectly, with the shareholders who presented or voted the list which resulted first by the number of votes'. Furthermore, Article 147-ter, paragraph 4, states that 'In addition to what is provided for in paragraph 3, at least one of the members of the Board of Directors, or two if the Board of Directors is composed of more than seven members, should satisfy the independence requirements established for members of the board of auditors in Article 148 and, if provided for in the Articles of Association, the additional requirements established in codes of conduct drawn up by regulated stock exchange companies or by trade associations.

The Shareholders' Meeting of April 30, 2015 elected this Board of Directors for three years, and, in compliance with the then applicable Article 37, paragraph 1, letter d) of Market Regulations, six out of nine members appointed are independent Directors.

The Directors who do not comply with the independence requirement are the Chairman Paolo Andrea Colombo, the executive Director Stefano Cao, and the Director Leone Pattofatto (replacing Stefano Siragusa on January 21, 2016, who had also not been an independent director).

Following their appointment, the Board of Directors ascertains annually that Board Directors still comply with the independence requirements. At the Board Meeting of March 16, 2017, it was ascertained that the following Board Directors comply with the independence requirements: Maria Elena Cappello, Federico Ferro-Luzzi, Francesco Antonio Ferrucci, Guido Guzzetti, Flavia Mazzarella e Nicla Picchi. The Board of Statutory Auditors has assessed the application of criteria and procedures adopted by the Board of Directors to ascertain the independence of its members and found them to be compliant. Directors are committed to inform the Board of any changes that may ensue during their mandate. This evaluation is carried out in accordance with the criteria set forth in Article 148, paragraph 3 of Legislative Decree No. 58/1998 and Article 3 of the Corporate Governance Code.

On November 18, 2016, all Independent Directors met without the other Directors being present, as recommended by the Corporate Governance Code.

Processing of inside information

At their meeting on March 13, 2013, the Board of Directors approved the Management System Guideline 'Market Abuse'⁸, which consolidates in the same document procedures previously in force in matters of Inside Information and relevant Register of personnel having access to them, and internal dealing.

The Management System Guideline ('MSG') 'Market Abuse' sets forth the principles and the rules whereby Saipem SpA and its direct or indirect subsidiaries, in Italy or abroad should undertake the internal management and disclosure to third parties of company documents and information concerning Saipem, with particular reference to inside information. To this end, this MSG also governs the creation, maintenance and updating of the Register of persons having access to the aforesaid information, as well as the identification of the relevant persons and disclosures relating to the transactions undertaken by them, including those handled by proxies, involving the shares issued by Saipem SpA or by listed Subsidiaries or other financial instruments linked to these shares ('Internal Dealing').

On July 3, 2016, the following came into force: the new EU Regulation No. 596/2014 (so called 'Market Abuse Regulation' or 'MAR') and Directive No. 2014/57/UE regulating penal sanctions (so called 'Market Abuse Directive No. 2' or 'MAD2') in addition to the Implementation Regulation No. 2016/347 of the EU Commission.

These documents introduce substantial modifications to the definitions and the scope of application of this regulation, mandatory disclosures and procedure obligations, rules regulating buy-back programmes and stabilisation, which have required the amendment of procedures to achieve compliance. The Board of Directors reviewed these new regulations in June 2016 based on a prospectus prepared by the General Counsel, Corporate Affairs and Governance function. On this subject, Consob issued Communication No. 0110353 dated December 14, 2016 relating to the implementation of ESMA guidelines vis-à-vis the delayed disclosure of inside information, pursuant to EU Regulation No. 596/2014 on Market Abuse. Furthermore, it issued a consultation document which included proposed amendments to the enactment regulation of Italian Legislative Decree No. 58 of 24 February 1998, concerning the issuers' and market regulations, as well as transactions with related parties.

On October 28, 2013, the Audit and Risk Committee being in favour, the Board of Directors identified persons considered relevant for the purposes of internal dealing disclosures pursuant to the Market Abuse procedure: these are the members of the Executive Committee (now Advisory Committee) and all personnel reporting directly to the CEO. According to MAR Regulations in force since July 3, 2016, relevant parties are considered to be all persons very close to them (close relatives and cohabitants).

As and when provided by law, sale or purchase transactions involving Saipem shares are disclosed to Consob, Borsa Italiana and the public through the relevant section of the IT platform SDIR-NIS and subsequently sent to the authorised storage mechanism 'eMarket Storage' (www.emarketstorage.com) and published on the Company's website.

With the implementation of the 'MAR' Regulations, amendments were made to make the Register of parties having access to sensitive information compliant to the new guidelines: these include the provision of additional personal data to facilitate the identification of registered persons, a new layout where information is divided into separate sections of the register and the creation of a permanent section listing personnel who have uninterrupted access to all sensitive information. In compliance with the current Market Abuse MSG, all Group subsidiaries have implemented this MSG through a resolution of their own Board of Directors, whilst all subsidiaries considered relevant have delegated the task of maintaining their Registers to Saipem SpA.

Relevant subsidiaries inform the person responsible for the Register of Saipem SpA of the personal details and information on individuals (including external personnel) who have access to sensitive information, who are to be enrolled on the register. They also provide updates for individuals already on the Register. When the list of relevant subsidiaries is updated for the purposes of the Sarbanes-Oxley Act or in case of relevant occurrences, the relevant Corporate functions inform the register of any changes in the list of relevant subsidiaries.

Relevant companies, which currently have delegated Saipem SpA to keep their Register on their behalf, are:

Company	Country
Saipem International BV	The Netherlands
Saipem SA	France
Saipem (Portugal) Comércio Marítimo Sociedade Unipessoal Lda	Portugal
Saipem Maritime Asset Management Sarl	Luxembourg
ERSAI Caspian Contractor LIc	Kazakhstan
Saipem Contracting Nigeria Ltd	Nigeria
Saipem Ltd	United Kingdom
Saipem do Brasil Serviçõs de Petroleo Ltda	Brazil
Petrex SA	Peru
Saimexicana Sa de Cv	Mexico
Saipem Services Mexico SA de Cv	Mexico
Snamprogetti Saudi Arabia Ltd	Saudi Arabia
Saudi Arabian Saipem Ltd	Saudi Arabia
Snamprogetti Engineering & Contracting Co Ltd	Saudi Arabia
Saipem Misr for Petroleum Services (S.A.E.)	Egypt
Saipem America Inc	USA
Saipem Asia Sdn Bhd	Malaysia
Sofresid SA	France
Global Petroprojects Services AG	Switzerland
Sigurd Rück AG	Switzerland
PT Saipem Indonesia	Indonesia
Saipem Australia Pty Ltd	Australia
Saipem Canada Inc	Canada
Sajer Iraq Llc	Iraq
Saipem Nigeria Ltd	Nigeria
Saipem Contracting Netherlands BV	The Netherlands
Snamprogetti Netherlands BV	The Netherlands
Boscongo SA	Congo
Saipem Contracting Algérie SpA	Algeria
Saipem Offshore Norway AS	Norway
Saipem Drilling Norway AS	Norway
Moss Maritime AS	Norway
Saipem Luxembourg SA	Luxembourg
Saipem India Project Private Ltd	India
Saipem Ingenieria Y Construcciones SLU	Spain
Saipem Finance International BV	The Netherlands
Sofresid Engineering SA	France

The coming into force of the new regulations has required a review of the Management System Guideline Market Abuse, which shall be finalised when the regulatory framework will be completed. In the meantime new specific directives were issued to ensure the implementation of the regulatory provisions in force since July 3, 2016.

Board Committees

In order to carry out its responsibilities more efficiently, the Board set up the following committees: the Compensation and Nomination Committee and the Audit and Risk Committee. Both are comprised entirely of non-executive independent Board Directors, all of whom are experts in accounts, finance and risk management. The Board resolution of May 15, 2015, approved the constitution of the Corporate Governance Committee comprising three non-executive Board Directors, of which one is independent. This committee was renamed Corporate Governance Committee and Scenarios by the Board of Directors on May 23, 2016, with further responsibilities and an additional member.

The Compensation and Nomination Committee fulfils a propositive and consultative role for the Board of Directors, governed by the Corporate Governance Code. Specifically, the Committee: (i) submits for approval by the Board of Directors the Remuneration Report and the remuneration policy for executive Directors and senior managers with strategic responsibilities, which will be put forward to the approval of the Shareholders' Meeting called to review the financial statements, as provide by law; (ii) puts forward proposals for the remuneration of the Chairman and Executive Directors, taking into account the various forms and types of compensation; (iii) puts forward proposals for the remuneration of non-executive Directors, who are members of Board Committees. The composition of the Compensation and Nomination Committee complies with the provisions of the Corporate Governance Code, as it is comprised of non-executive Directors all of whom are independent.

The Board of Directors entrusts the Audit and Risk Committee with the task of assisting it, by means of consulting and advisory functions, in fulfilling its responsibilities in the matter of internal control and risk management system, in particular, in setting guidelines for the internal control system and the periodic evaluation of its adequacy, efficacy and functionality. The Committee supervises the activities of the internal audit function. The current composition of the Audit and Risk Committee complies with the requirements of the latest Corporate Governance Code, being comprised entirely of non-executive independent Directors.

Following the introduction of the procedure 'Transactions involving interests held by Board Directors and Statutory Auditors and transactions with related parties', the Compensation and Nomination Committee and the Audit and Risk Committee provide the Board of Directors with opinions, as per the procedure (please refer to the section 'Directors' and Statutory Auditors' interests and transactions with related parties', page 47).

The Corporate Governance Committee and Scenarios has the task of assisting the Board of Directors by fulfilling a preparatory, consultative and advisory role in assessments and decision-making processes with regard to the Corporate Governance, the Corporate Social Responsibility of the Company and the Group and the review of scenarios envisaged in the preparation of the Strategic Plan.

Pursuant to the Corporate Governance Code issued in July 2015, and to improve the functional relationship between the individual committees and the work of the Board by providing a timely and regular flow of information, the Board of Directors, at their meeting of September 28, 2015, approved the proposal put forward by the Corporate Governance Committee and Scenarios, which provides that 'Notification of the convening of all meetings of the Committee is also sent for information to the other Board Directors, who are not members of the Committee; before the start of every Board meeting, the Chairmen of the Board Committees inform the Board of Directors of the work carried out by the Committee they chair since the previous Board of Directors' meeting; the minutes of Committee meetings are available, upon request, to the members of the Board of Directors'.

Compensation and Nomination Committee

The Compensation and Nomination Committee is comprised of the following non-executive independent Board Directors: Maria Elena Cappello (Chairman), Francesco Antonio Ferrucci and Federico Ferro-Luzzi.

Saipem's Executive Vice President for Human Resources, Organisation and Services to Personnel, or in his stead the Senior Vice President Corporate Human Resources acts as Secretary of the Committee.

The Committee fulfils a propositive and consultative role to the Board of Directors and specifically:

- submits for approval to the Board of Directors the remuneration report and, in particular, the remuneration policy of Executive Directors, of Directors vested with particular powers and of Senior Managers with strategic responsibilities, as provided for by the law;
- makes proposals regarding the various forms of compensation and pay of the Chairman and Executive Directors;
- makes proposals regarding the compensation of the Directors appointed to the Committees formed by the Board;
- examines the suggestions of the CEO and proposes the general criteria for the compensation
 of senior managers with strategic responsibilities, annual and long-term incentive plans,
 including stock-based plans, Company targets and reviews the results of performance plans
 connected to both the implementation of incentive plans and the calculation of the variable
 compensation of Directors with powers;
- monitors the implementation of resolutions taken by the Board;
- periodically evaluates the adequacy, overall consistency and actual implementation of the adopted policy, formulating proposals to the Board of Directors on the subject;

- suggests candidates for the role of Director to the Board if, during the course of the financial year one or more Directorships become vacant (Article 2386, paragraph 1 of the Italian Civil Code), ensuring compliance with the regulations on the minimum number of independent Directors and on the quotas reserved for the least represented gender;
- provides input for the Board regarding the appointment of senior managers and of the members of the company's bodies whose appointment is the responsibility of the Board;
- reports to the Board on the tasks performed, at the board meeting indicated by the Chairman of the Board of Directors, at least twice yearly, and at any rate no later than the term for approval of the financial statements and the half-yearly report;
- through the Committee Chairman or another member designated by same, reports on the working procedures of its functions to the Shareholders' Meeting convened to approve the annual financial statements;
- at the proposal of the CEO, examines and evaluates the criteria governing the succession plan for senior managers with strategic responsibility for the Company.

In fulfilling its duties, the Committee provides opinions, as and when required by the current internal regulation in terms of transactions with related parties.

The Board of Directors provides the Committee with the necessary resources to carry out its responsibilities. To fulfil its duties, the Committee has the right to access the necessary Company information and departments and to avail itself of external advisors who do not find themselves in situations that could compromise the impartiality of their opinion, within the limits of the budget approved by the Board of Directors with the Annual Report. The Chairman of the Committee reports to the Board on the tasks performed and activities discussed at Committee meetings since the previous Board meeting.

The Chairman of the Board of Statutory Auditors (or other Statutory Auditor designated by the latter) attends Committee meetings; other Statutory Auditors may also attend when the Committee discusses matters for approval by the Board of Directors that are subject to the mandatory opinion of the Board of Statutory Auditors. At the request of the Chairman of the Committee, other persons can be invited to attend Committee meetings to provide information and evaluations within their area of expertise on individual items on the meeting agenda.

The meetings of the Compensation and Nomination Committee are not attended by the Directors involved where remuneration proposals are discussed that are to be put forward to the Board.

In 2016, the Committee convened on sixteen occasions, with meetings lasting an average of 2.3 hours and attended on average by 98% of members. The Chairman of the Board of Statutory Auditors or a Statutory Auditor attended all meetings, which were all minuted.

During the first part of the year, the work of the Committee focused on the following:

- reviewing the proposal for the appointment of a Director to the Board, following the resignation of a Director, in compliance with Saipem's Articles of Association and the Compensation and Nomination Committee's Regulations;
- reviewing actual 2015 Performance results and setting targets for 2016;
- periodic evaluation of the remuneration policy implemented in 2015, drawing up the new Remuneration guidelines for 2016 in light of recent events and Company results, for the Company's actual results for 2015, and of performance targets for 2016 vis-à-vis variable incentive plans;
- drafting the new stock based Long-Term Monetary Incentive Plan 2016-2018, the Information Document to be sent to Consob and drafting a proposal for amending the contract of the CEO;
- drafting the implementation regulation of clawback clauses;
- reviewing plans of succession and risk analysis;
- reviewing the proposal for the appointment of the Officer responsible for the preparation of the Company's financial documents and their remuneration;
- proposing amendments to the Compensation and Nomination Committee's Regulations to achieve compliance with the Corporate Governance Code issued in July 2015;
- finalising proposals for the approval of the regulation for the 2016 allocation of the stock based Long-Term Incentive Plan for the CEO and managerial resources.

During the second half of the year, the Committee's activities concerned:

- calculating actual 2015 results for the Long-Term Monetary Incentive Plan;
- finalising proposals for the commitment to the 2016 allocation of the Incentive Plan and setting the number of shares to be allocated to the CEO and managerial resources;
- reviewing the appointment of members to the Audit and Compliance Committees of Cluster A companies and putting forward remuneration proposals;
- proposing the remuneration of the Senior Vice President for Internal Audit;
- reviewing voting outcomes from the Shareholders' Meetings held in 2016;
- setting the budget of the Compensation and Nomination Committee for the year 2017;

- reviewing the Italian market in order to gain information regarding the Contingency Plan for the succession of the CEO;
- reviewing the proposed Saipem 2017 indicators for short and long-term incentive plans.

The Committee scheduled at least nine meetings to take place during 2017, five of which have already been held as of March 16, 2017.

The Committee reports, through the Chairman of the Committee, on the methods used to carry out its responsibilities to the Shareholders' Meeting called to approve the Financial Statements, pursuant to the provisions set forth in the Committee's Regulations and the Corporate Governance Code, with the aim of establishing a dialogue with Shareholders and Investors. Further information on the Compensation and Nomination Committee is available, in compliance with Article 123-ter of Legislative Decree No. 58/1998, in the Remuneration Report.

Directors' compensation

Article 123-ter of Legislative Decree No. 58/1998 has made it compulsory for listed companies to publish a 'Remuneration Report'.

For all issues relating to the remuneration of Directors, Statutory Auditors and senior managers with strategic responsibilities, please refer to the 'Remuneration Report', which is available to the public at Saipem's registered office or on the Company's website www.saipem.com under the section 'Governance' at least 21 days prior to the General Shareholders' Meeting called to approve the Financial Statements for the year 2016. At the General Shareholders' Meeting, Shareholders will be required to cast a non-binding vote on the first section of the Remuneration Report, pursuant to current legislation.

Audit and Risk Committee

The Board of Directors appointed by the Shareholders' meeting on April 30, 2015 selected, on May 15, 2015, as members to the Audit and Risk Committee the following non-executive independent Board Directors, pursuant to the law and the Corporate Governance Code: Nicla Picchi (Chairman), Guido Guzzetti and Flavia Mazzarella.

The Executive Vice President for Internal Audit acts as the Committee's Secretary.

The Board of Directors assigns consulting and advisory functions to the Committee so that the latter can assist it in carrying out its duties in relation to the internal control and risk management system, as well as those regarding the approval of the periodic financial reports. The Audit and Risk Committee's responsibilities are:

- assisting the Board of Directors, by providing specific opinions, on the following tasks of the Board of Directors, defining guidelines for the internal control and risk management system so that the principal risks pertaining to the Company and its subsidiaries are properly identified, measured, managed and monitored by establishing criteria of compatibility of such risks with sound and proper business management;
- reporting to the Board, twice yearly, on work carried out, as well as on the adequacy of the internal control and risk management system;
- together with the Officer responsible for Financial Reporting and with the independent auditing company, and having asked the opinion of the Board of Statutory Auditors, the Committee examines, evaluates and expresses its opinion as to whether accounting standards are utilised properly and whether they are sufficiently homogeneous for the purposes of drafting the yearly and half-yearly financial reports;
- at the request of the Director in charge of the internal control and risk management system, the Committee gives its opinion on specific aspects of the process for identifying major company risks;
- examines and gives its opinion on the adoption of rules for transparency and substantial and
 procedural correctness of transactions with related parties by Saipem SpA and its subsidiaries
 and of those in which a Director has a direct or indirect interest, in order to ensure the principles
 of transparency and substantial and procedural correctness; the Committee fulfils any
 additional duties assigned to it by the Board of Directors, including examining and giving its
 opinion on certain transactions with reference to the relevant procedures;
- in relation to the 'Model of Internal Control System over corporate reporting', the Committee examines and expresses an opinion on the report covering the Company's control over financial reporting system prepared by the Officer responsible for Financial Reporting; and examines, evaluates and expresses an opinion on the adequacy of powers and resources assigned to the Officer responsible for Financial Reporting;
- supervises the operations of the Internal Audit Function and those of the Internal Audit Manager so that these are carried out under conditions of independence, due objectivity, competence and professional diligence in accordance with the Code of Ethics of Saipem SpA

- and examines the periodic reports concerning the evaluation of the internal control and risk management system and those of particular relevance prepared by the Internal Audit function;
- supports, with appropriate preliminary activity, the assessments and decisions of the Board of Directors regarding the management of risks deriving from negative facts that have come to the attention of the Board.

The Audit and Risk Committee has access to information and Company departments, as required, to carry out its duties. The Audit and Risk Committee can draw on the necessary financial resources, approved by the Board of Directors, to carry out its responsibilities.

The Chairman of the Committee provides reports to the Board of Directors on Committee activities and topics discussed after the latest Board of Directors Meeting, at the earliest Board meeting possible.

The Committee also ensures the information flow towards the Board of Statutory Auditors to enable the prompt exchange of the information necessary for the fulfilment of their respective responsibilities within the common remit and to ensure the orderly performance of business functions.

The Audit and Risk Committee convened sixteen times in 2016, with meetings lasting on average 5 hours and attendance of 100% of members.

During these meetings, the Audit and Risk Committee:

- evaluated and expressed an opinion on the adequacy of the fixed and variable remuneration of the Internal Audit Manager;
- approved the Integrated Audit Plan and the annual 2016 budget of the Internal Audit function;
- reviewed the outcome of audits and progress reports for activities carried out by this function, and expressed, for the portion within its remit, a positive opinion on the adequacy and efficiency of the internal control and risk management system during 2015 and the first half of 2016;
- monitored the autonomy, adequacy, effectiveness and efficiency of the Internal Audit function;
- evaluated the new versions of the Corporate Governance Code and the information provided by the Company's Board of Directors and subsequently reviewed its Regulations;
- evaluated information received from the Board of Statutory Auditors and its members vis-à-vis
 the Internal Control and Risk Management System, with regard to preliminary investigations
 carried out by the Internal Audit function following the receipt of notifications by whistleblowers;
- monitored the development of legal issues and relevant ongoing proceedings;
- met with the Officer responsible for the Company's Financial Reporting, the Chairman of the Board of Statutory Auditors and the partner from the Independent Auditors to examine the main issues pertaining to the 2015 and 2016 Financial Statements, specifically reviewing the impairment test procedure;
- studied in depth the Risk Appetite subject, as well as the analysis and risk management model of the Saipem Group.

All meetings were minuted.

As of the date of the approval of this Report (March 16, 2017), the Committee has already met on four occasions.

Corporate Governance Committee and Scenarios

The Corporate Governance Committee and Scenarios is chaired by Paolo Andrea Colombo. Other members are Francesco Antonio Ferrucci (also a member of the Compensation and Nomination Committee), Leone Pattofatto and Guido Guzzetti (also a member of the Audit and Risk Committee). The Committee's Regulations provide that the Board of Statutory Auditors attend Committee meetings and were updated in view of the increased responsibilities granted to the Committee.

The Executive Vice President General Counsel, Company Affairs and Governance acts as the Secretary of the Committee.

Specifically, the Committee has the following duties:

- monitoring the development of national and international laws and best practices in relation to corporate governance and updating the Board of Directors in the event of any significant changes thereto;
- checking the compliance of the Company's and the Group's corporate governance system with the law, with the recommendations contained in the Corporate Governance Code and with national and international best practices;
- formulating proposals to the Board of Directors for improvements to the aforementioned corporate governance system, where it deems these to be either necessary or appropriate;
- preparing a Board Review, submitting proposals to the Board of Directors regarding the appointment of a specialist company to carry it out, identifying the issues that should be the subject matter of the review and defining the methods and time frames for the procedure;

- examining in advance the annual report on corporate governance to be published at the same time as the financial statements;
- assessing the suitability of commitments undertaken in relation to themes of Corporate Social Responsibility; examining the general presentation of the sustainability report, the manner in which its contents are conveyed, as well as the completeness and transparency of the information it discloses as regards Corporate Social Responsibility; issuing, in this regard, an advance opinion to the Board of Directors convened to approve said document; monitoring the Company's positioning on the financial markets in relation to sustainability issues, with particular reference to its participation in the main sustainability indices;
- making recommendations to the Board of Directors regarding the maximum number of Board memberships a Company Director may hold on the administration and/or control bodies of other companies listed on regulated markets, finance, banking and insurance companies or, at any rate, companies of significant dimensions, which can be considered compatible with an efficient performance of their duties as a Director of the Company;
- carrying out an analysis to ascertain that Directors meet the requirements of independence and honourability;
- calling the attention of the Board of Directors to any problematic circumstances arising in relation to application of the Director's non-competition obligation pursuant to Article 2390 of the Italian Civil Code, in cases where, for reasons of an organisational nature, the Shareholders have authorised a general, advance waiver of said obligation;
- formulating opinions to the Board of Directors regarding the size and composition of the Committee itself, and making recommendations on the professional profiles whose presence on the Board is deemed to be expedient;
- reviewing scenarios for the preparation of the Company's Strategic Plan, expressing an opinion to the Board of Directors.

In 2016, the Corporate Governance Committee and Scenarios convened on eight occasions, with meetings lasting an average of 1.40 hours and attended on average by 94.28% of members. The Chairman of the Board of Statutory Auditors or a Statutory Auditor attended all meetings, which were all minuted.

The Chairman of the Committee provides information to the Board of Directors on Committee activities and topics discussed after the latest Board of Directors meeting, at the earliest Board meeting possible.

The Regulations of the Corporate Governance Committee and Scenarios, approved by the Board of Directors at their meeting of May 25, 2015 and updated on May 23, 2016, is posted on the Company's website.

In 2016, the Committee dealt with the following main issues:

- reviewing of the Governance Model of subsidiary companies and the appointment process to the Audit and Compliance Committees of Cluster A companies in order to submit a proposal to the Board of Directors;
- updating of the Regulations of the Corporate Governance Committee and Scenarios;
- reviewing the report on 'Saipem Group Structure Overview of the Organisational System';
- reviewing the Corporate Governance and Shareholding Structure Report 2015;
- evaluation of the Board Review on the workings and efficiency of the Board of Directors;
- analysis and evaluation of Group subsidiaries and branches; legal entities rationalisation project;
- Business Integrity: review of organisational solutions to draw up a benchmark analysis of the Compliance Function position within the organisation and submit proposals to the Board as part of the continuous improvement of the internal control system;
- reviewing scenarios vis-à-vis the Strategic Plan;
- monitoring activities of the sustainability function;
- updating the reorganisation project named 'Fit For the Future 2.0' with a view to carry out an in-depth study of the governance part of the project.

In 2017, as of the date of this report (March 16, 2017), the Committee has already met on two occasions.

Risk management system and internal control over financial reporting

Internal control over financial reporting is a system designed to provide reasonable assurances regarding the reliability, accuracy, fairness and timeliness of financial reporting and the preparation of financial statements for external purposes, in accordance with generally accepted accounting principles.

In accordance with the provisions of the law, the Officer responsible for the Company's Financial Reporting is responsible for the internal control system with regard to financial reporting and, to

this aim, establishes the administrative and accounting procedures necessary for drafting the periodic accounting documentation and any other financial notification; moreover, he/she certifies, together with the CEO, their adequacy and actual implementation during the period to which the aforementioned accounting documents refer, by means of an appropriate report on the annual financial statements, on the half-yearly financial statements and on the consolidated annual financial statements. Pursuant to the aforementioned Article 154-bis, the Board of Directors ascertains whether the AO has appropriate powers and means to perform the assigned duties, in addition to supervising the actual conformity to these procedures.

The 'Guidelines on internal controls over financial reporting' were approved by the Board of Directors on October 29, 2007, and later amended by the Management System Guideline 'Internal Controls over Corporate Reporting - Rules and Procedures' approved by the Board of Directors on December 13, 2011; on December 14, 2015, the Board of Directors approved the latest update of the Management System Guideline. These documents define rules and methodologies on the design, implementation and maintenance of the internal control system over Saipem's financial reporting, as well as on the evaluation of the system's effectiveness. On January 26, 2015 with the support of the Audit and Risk Committee, the Board of Directors approved an updated version of the MSG - Internal Control and Risk Management System focusing on four main topics:

- the creation of a model for the establishment and implementation of the Internal Control and Risk Management System;
- definition of the model detailing the relation between Saipem SpA and its subsidiaries for the purposes of the Internal Control and Risk Management System;
- definition of the model detailing information flows that allow the Board of Directors of Saipem SpA to evaluate the Internal Control and Risk Management System;
- implementation of the first optimisation measures.

These regulations and methodologies have been designed in accordance with the provisions of the aforementioned Article 154-bis of Legislative Decree No. 58/1998 and based on the CoSO Report ('Internal Control - Integrated Framework' published by the Committee of Sponsoring Organisations of the Treadway Commission - 1992, updated in May 2013).

In accordance with international accounting principles, the Management System Guideline 'Internal Controls over Corporate Reporting' applies to Saipem SpA and to all subsidiaries both in Italy and abroad, in consideration of their relevance for the preparation of financial reporting. All controlled companies, regardless of their relevance with respect to Saipem's internal control system, use this Management System Guideline as a reference for the design and implementation of their own internal control system, in order to ensure its adequacy in relation to the size of the company and the nature of its business.

Main features of the risk assessment and internal control systems for the purposes of financial reporting

The internal control system was designed in accordance with two fundamental principles: to extend control to all levels of the organisational structure, consistent with operating responsibilities; and the sustainability of controls in the long term, so as to ensure that the performance of controls is increasingly integrated and compatible with operational requirements. The design, implementation and maintenance of the internal control system are ensured through: risk assessment, control identification, evaluation and reporting.

The risk assessment process has a top-down approach aimed at identifying those organisational departments, processes and specific activities that bear the risk of unintentional errors and/or fraud, which could have a material impact on the financial statements.

The identification of companies that fall within the scope of the internal controls system is based both on their contribution to the consolidated financial statements (turnover, net debt, net revenues, and profits before taxation) and their relevance in terms of processes and specific risks⁹. Among the companies identified as relevant for the purposes of internal controls, significant processes are then identified based on an analysis of quantitative factors (processes involved in the calculation of items featured in the financial statements which are greater than a certain percentage of profits before taxation), as well as qualitative factors (for instance: complexity of the accounting treatment used for an item; new items or significant changes in business conditions).

Risks are assessed for relevant processes and activities, i.e. potential events whose occurrence could compromise the achievement of the control objectives for financial reporting. These risks

⁽⁹⁾ Companies subject to internal controls include those incorporated under and regulated by non-EU member state legislations, for which the provision of Article 36 of Consob Market Regulations apply.

are prioritised in terms of their potential impact and likelihood of occurrence, based on quantitative and qualitative parameters and assuming no controls. Saipem carries out a specific assessment on risks of fraud¹⁰, using a methodology based on the 'Anti-fraud Programmes and Controls' included in the Management System Guideline 'Internal Controls over Financial Reporting'.

Controls are defined for the individual company, processes and associated risks deemed relevant. The control system comprises of entity level controls, which operate across the relevant entity (Group/individual company) and process level controls.

A checklist based on the model adopted in the CoSO Report divides entity level controls into five components

In May 2013, the Committee of Sponsoring Organisations of the Treadway Commission (CoSO) updated the framework for the internal control system (so called 'CoSO Framework') used as a reference by Saipem for its own Internal Control over Financial Reporting.

Main amendments made to the CoSO Framework were aimed at:

- implementing changes in business and associated risks (i.e. evolution of IT systems since the first publication of the CoSO Report in 1992);
- identifying criteria for the definition, implementation and evaluation of the control system;
- placing increased attention on targets for operations, compliance and non-financial reporting (sustainability, transparency, integrity).

In the new version of the CoSO Report, the five components of the Internal Control System framework (control environment, risk assessment, control activities, IT systems and information flows, and monitoring activities) are unchanged. However, the new version has detailed 17 principles whose existence and correct implementation are essential to ensure the effective operation of the single components of the internal control system.

The 'control environment' component includes all activities relating to the definition of time-frames for the preparation and publication of financial results (interim and annual financial statements and associated financial calendars); the 'control activities' component covers organisational and regulatory structures that guarantee the achievement of financial reporting objectives (for instance the review and updating by specific departments of rules relating to the preparation of financial statements and charts of accounts); the component 'IT systems and information flows' includes management controls over the consolidation process.

Process level controls are divided into specific controls, which are all activities, both manual and automated, aimed at preventing, identifying and correcting errors and irregularities occurring during operational activities; and pervasive controls, which are structural elements of the internal control system aimed at establishing a general environment which promotes the correct execution and control of operational activities (for instance segregation of incompatible duties and general IT controls).

Specific controls are detailed in ad-hoc procedures which define Company processes and the 'key controls', whose absence or non-implementation entails the risk of significant error/fraud in the financial statements which cannot be detected by other controls.

Entity Level Controls and Process Level Controls are constantly monitored to evaluate their design and operational effectiveness; this is done by means of ongoing monitoring activities carried out by the managers in charge of the relevant processes/activities, and through separate evaluations carried out also by the Internal Audit department in accordance with an audit plan provided by the Officer responsible for the Company's Financial Reporting which defines the audit scope and objectives to be implemented through agreed-upon audit procedures.

Monitoring activities highlight possible deficiencies in the control system; these are evaluated in terms of probability of occurrence and impact on Saipem's financial reporting and, based on their significance, are classed as 'deficiencies', 'significant weaknesses' and 'material weaknesses'.

The findings of monitoring activities regarding the state of the internal control system are periodically reported using IT tools that ensure the traceability of information relating to the adequacy of design and the operational effectiveness of controls.

The work of the Officer responsible for the Company's Financial Reporting is supported by various departments within Saipem, whose responsibilities and tasks are set out in the aforementioned Management System Guideline. Specifically, internal controls involve all levels of Saipem's organisation, from operations and business managers to function and administrative managers. In this organisational context, a very important figure of the internal control system is the risk owner, who carries out line monitoring activities, evaluating the design and operating effectiveness of specific and pervasive controls and producing reports on monitoring activities.

⁽¹⁰⁾ Fraud: for the purposes of the Internal Control System, this refers to any international act or omission that may result in false representation or misleading reporting.

Bodies involved in the Internal Control and Risk Management System

Saipem is committed to promoting and maintaining an adequate internal control and risk management system¹¹ consisting of a set of tools, organisational structures, Company rules and regulations aimed at safeguarding the Company's assets, the efficiency and effectiveness of Company operations, the reliability of financial reporting and compliance with the laws and regulations, of the Articles of Association and Company procedures. The structure of Saipem's internal control system constitutes an integral part of the Company's organisational and management model; it involves – with different roles – administrative bodies, supervisory bodies, control bodies, the management and all personnel, and complies with the principles contained in the Code of Ethics and the Corporate Governance Code, the applicable regulations, the relevant 'CoSO Report' framework and national and international best practices.

The main industrial risks that Saipem faces and is actively monitoring and managing are as follows:

- the HSE risk associated with the potential occurrence of accidents, malfunctions, or failures with injury to persons and damage to the environment and impacts on operating and financial results;
- the country risk;
- the project risk associated with the execution phase of engineering and construction contracts undertaken by the Onshore and Offshore E&C Business Units.

Additional information regarding these risks is illustrated in the Annual Report 2015, under the section 'Risk Management'.

The main responsibilities of the internal control and risk management system are entrusted to Saipem bodies and organs equipped with the necessary powers, tools and structures to pursue its objectives.

Saipem is aware that adequate processes for the identification, measurement, management and monitoring of main risks contributes towards ensuring sound and proper Company management in line with the strategic objectives set out by the Board of Directors. Saipem promotes a preventive approach to risk management whereby the management's decisions and activities aim to reduce the probability of negative events occurring and their associated impact. To this end, Saipem adopts risk management strategies in accordance with the nature and type of risk, such as mainly financial and industrial risks in addition to certain strategic and operational risks associated with the specific nature of the Company's operations.

Saipem is committed to guaranteeing the integrity, transparency, fairness and efficiency of its processes through the adoption of adequate tools, rules and regulations in performing activities and exercising powers, and promotes rules of conduct inspired by the general principles of traceability and segregation of activities. Indeed, Saipem's management – also on the basis of the risks managed – established specific control activities and monitoring processes aimed at ensuring the internal control system's efficacy and efficiency over time. In line with this approach, Saipem has long been committed to favouring the development and diffusion of awareness towards internal control issues amongst all the Company's personnel. In this context, Saipem manages the receipt, through easily-accessible information channels, analysis and processing of notifications it receives from its subsidiaries, even in confidential or anonymous form, relating to internal control issues, financial reporting, the Company's administrative responsibility, fraud or other matters (so-called whistle-blowing)¹².

The internal control system is regularly verified and updated, so as to consistently guarantee its ability to monitor the main risk areas of the Company's activities, in relation to the specific nature of the Company's operational Divisions and organisational structure, and in response to possible changes within the legal and regulatory framework.

The Board of Directors

The Board of Directors plays a key role with regard to internal control matters, as it defines the guidelines of the organisational, management and accounting structure of the Company, its main subsidiaries and the Group as a whole; in this context, after analysing the proposals of the Audit and Risk Committee, the Board determines the nature and level of risk commensurate with the Company's strategic objectives and the guidelines for the internal control and risk management system, so as to guarantee that the major risks affecting the Company and its subsidiaries are identified, measured, managed and monitored. In defining these guidelines, the Board applies the

⁽¹¹⁾ The Board of Directors of Saipem SpA on January 26, 2015, updated the Guidelines of the Internal Control and Risk Management System.

⁽¹²⁾ Saipem fully guarantees the protection of persons that report any issues in good faith, and submits the results of the preliminary investigation to the Company's management and to the relevant control and supervisory bodies.

sector regulations and takes into due consideration the reference models and national/international best practices. At their meeting of February 13, 2012, the Board of Directors confirmed its role in guiding and evaluating the adequacy of the internal control and risk management system.

Lastly, the Board assesses – on an annual basis and with the assistance of the Audit and Risk Committee – the adequacy, effectiveness and actual functionality of the internal control and risk management system as a whole, in relation to Saipem's characteristics. During the meeting held on March 16, 2017, the Board of Directors was presented with the following reports:

- Report by the Audit and Risk Committee dated March 13, 2017, which encloses the Report by the Executive Vice President for Internal Audit: these respectively close by stating 'As far as we could ascertain, in light of the information received, no circumstance emerged such that caused Saipem's Internal Control System to be deemed altogether inadequate' and 'no situation emerged as of the date of this Report such that caused the Saipem's Internal Control and Risk Management System to be deemed altogether inadequate';
- Report by the Officer responsible for the Company's Financial Reporting on the evaluation at December 31, 2016, of the internal controls over financial reporting, which closes by stating: 'In light of the outcome of monitoring activities, in line with indications of shortcomings, the internal control system over financial reporting in force as of December 31, 2016, is deemed to be adequate and does not present any relevant (material) shortcomings for the purposes of Article 154-bis of Legislative Decree No. 58/1998';
- Report by the Compliance Committee dated February 15, 2017, which closes by stating 'Over the period of this Report and as far as the Committee is concerned, at present no elements have emerged which caused Model 231 of Saipem SpA to be deemed inadequate, nor its associated operating procedures'.

The Board of Directors has noted the opinions expressed in the aforementioned reports and considered the organisational, administrative and accounting structure of the Company to be adequate.

Director responsible for the Internal Control System

In compliance with the provisions contained in the document 'Management System Guidelines - Internal Control and Risk Management System', the Board of Directors appointed the CEO as the officer responsible for maintaining a functional Internal Control System.

The CEO identifies the Company's main business risks, taking into account the characteristics of the activities carried out by the Issuer and its subsidiaries and periodically reporting his findings for review by the Board of Directors; implements the guidelines for the internal control and risk management system approved by the Board; and is responsible for amending this system to suit the dynamics of the operating conditions and legislative and regulatory frameworks; provides the Board of Directors with the necessary information to fulfil its responsibilities, explaining the system for the identification, monitoring and management of risks, the relevant procedures, standards and Company departments.

The CEO also has the power to request that the Internal Audit function carry out audits on specific operational areas and/or ascertain adherence to internal corporate procedures, reporting their findings to the Chairman of the Board of Directors, the Chairman of the Audit and Risk Committee and the Chairman of the Board of Statutory Auditors. The Internal Audit function also promptly informs the Board of Directors of problems and critical issues that may emerge while fulfilling its responsibilities or that it became aware of, so that the Board may take appropriate action.

The Board of Statutory Auditors

The Board of Statutory Auditors, given its role of 'Committee for internal control and auditing' pursuant to Italian Legislative Decree No. 39/2010, supervises:

- compliance with the law and Articles of Association;
- adherence to fair management principles;
- the adequacy of the Company's organisational structure within each area of competence, of the internal control and risk management system, and the administrative/accounting system, as well as the reliability of the latter to provide a fair reflection of business operations;
- the implementation of corporate governance regulations contained in the Corporate Governance Code issued by Borsa Italiana to which the Company adheres;
- the adequacy of directions given by the Company to its subsidiaries pursuant to Article 114, paragraph 2 of Legislative Decree No. 58/1998;
- the process of financial reporting;
- the efficiency of the internal control, internal audit and risk management systems;
- the legal audit of annual statutory and consolidated accounts;

- the independence of the external auditors, specifically for the provision of non-audit services to the audited company.

Audit and Risk Committee

The Audit and Risk Committee assists the Board of Directors in fulfilling its responsibilities vis-à-vis the internal control and risk management system. Specifically, it assists in setting guidelines for the internal control and risk management system and periodically checks that it is adequate and operates effectively. The Committee oversees Internal Audit activities and reviews any problems emerging from the internal control and risk management system, with the support of the functions, departments and bodies involved in managing and/or ensuring compliance with the system itself. It also supervises activities related to the approval of periodic financial reports.

Executive Vice President responsible for the Internal Audit department

The Executive Vice President for Internal Audit, Luigi Siri, was appointed by the Board of Directors, at their meeting on January 26, 2015, effective from March 10, 2015, having received the favourable opinion of the Audit and Risk Committee, based on the indication of the Chief Executive Officer and having consulted the Compensation and Nomination Committee and the Board of Statutory Auditors. He reports hierarchically to the Board of Directors and, on its behalf, to the Chairman of the Board, except for those duties that fall under the remit of the Audit and Risk Committee and the CEO, in his capacity as Officer responsible for the Internal Control and Risk Management System. At the Chairman's proposal in agreement with the Director responsible for the Internal Control System, subject to the favourable opinion of the Compensation and Nomination and the Audit and Risk Committees, the Board of Directors set the remuneration of the Executive Vice President for Internal Audit, based on the current compensation structure of the Company and the market as well as with the more general compensation strategy applicable to managerial resources in similar roles.

The Executive Vice President for Internal Audit is responsible for overseeing that the Internal Control and Risk Management system is fully operational and effective; he is not responsible for any operative area. The Audit and Risk Committee oversees the functions of the Internal Audit department vis-à-vis the relevant Board of Directors' responsibilities, monitoring and ensuring that these are fulfilled while maintaining the necessary conditions of independence, autonomy, adequacy, effectiveness and efficiency. The Executive Vice President for Internal Audit reports to the Board of Statutory Auditors in its capacity as 'internal control and audit committee' pursuant to Article 19 of Legislative Decree No. 39/2010, as amended by Legislative Decree No. 135/2016. The Executive Vice President for Internal Audit has the powers to enter into contracts for consultancy and professional services, having access to adequate funds (up to €750,000 per transaction for contracts with juridical persons and up to €500,000 per transaction for contracts with physical persons – with no budget restrictions).

On March 10, 2017, the Executive Vice President for Internal Audit released the Annual Report on the most salient activities carried out by Saipem's Internal Audit function (covering the period January 1-December 31, 2016, containing information up to the date of issue) and expressed his opinion on its suitability of the Control and Risk Management System based on the monitoring activities carried out during the reference period.

In line with the 'Standards for the Professional Practice of Internal Audit' issued by the 'Institute of Internal Auditors', the Internal Audit department is responsible for providing independent and objective activities aimed at promoting efficiency and effectiveness improving measures in the internal control and risk management system and the Company's organisation.

The Internal Audit department assists the Board of Directors, the Audit and Risk Committee and the Company's management in pursuing the objectives of the organisation through a systematic professional approach, aimed at reviewing and improving processes of control, risk management and corporate governance.

Main responsibilities of the Internal Audit department are: (i) supervise the verification of the Risk Management and Internal Control System operation and appropriateness in Saipem SpA and in its subsidiaries, also supporting the evaluations by relevant company control bodies, through the integrated planning of audit and Model 231 compliance interventions and the execution of interventions, including the unplanned ones, and the monitoring of implementation of corrective measures; (ii) ensure specialised support to the Management on risk management and internal control fields in order to facilitate the effectiveness, the efficiency and the integration of controls within company processes; (iii) ensure the independent monitoring actions in accordance with internal control models adopted by the Company; (iv) ensure the management of preliminary investigation activities in relation to submissions, also anonymous; (v) ensure the activities related

to the assignment of tasks to Independent Auditors and the management of relationships with them; (vi) ensure support to the Audit and Risk Committee of Saipem SpA, also for what concerning secretaryship, and to the Board of Statutory Auditors; (vii) maintaining relations and ensuring proper information flows with the Compliance Committee, the Audit and Risk Committee and the Board of Statutory Auditors.

During the year, the Internal Audit function carried out the Audit Plan approved by the Board of Directors and reported its progress to the Audit and Risk Committee, the Board of Statutory Auditors and the Compliance Committee on a quarterly basis.

The Executive Vice President for Internal Audit and the Internal Audit department have full access to all data, documents and information required to carry out their duties.

Risk Management and Business Integrity

In order to strengthen the independent development of the Company's business integrity system and to further focus on the work carried out in analysis and continuous improvement of Saipem's compliance system through the integrated management of a wider Risk Management system, on January 27, 2017, the Board of Directors approved the creation of the Risk Management and Business Integrity function, with the following responsibilities of compliance:

- provide legal advice and assistance to Saipem and its subsidiaries on administrative/social corporate responsibility and on Anti-Corruption laws/policies;
- exercise the functions of Anti-Corruption Legal Support Unit in accordance with the relevant corporate procedures;
- ensure, for issues in its remit, the monitoring of the overall system aimed at guaranteeing the compliance with national and international applicable laws on administrative/social corporate responsibility and on Anti-Corruption laws/policies;
- define, for what is in its remit, directions, operative standards and approaches in order to guarantee an homogeneous development of legal activities within Saipem and its subsidiaries, optimising the sharing and diffusion system;
- ensure the development and availability of appropriate professional skills and contribute in the definition and management of Saipem and its subsidiaries legal policies, with references to subjects in its remit;
- ensure the Technical Secretariat of the Compliance Committee of Saipem SpA and carry out activities to update the Model as the manager responsible for 231 Teams;
- ensure methodological direction and assistance to the Compliance Committees of Saipem Group companies;
- to confirm that the General Counsel is responsible for 'ensuring the representation and defence in judgment of Saipem and its subsidiaries in legal/criminal litigation procedures and monitor and evaluate the quality of the contributions received by external professionals'.

The following are detailed hereafter: the Risk Management process, the Organisational Model, pursuant to Law Decree No. 231/2001/Compliance Committee, and Anti-Corruption procedures.

Risk Management

Board of Directors of Saipem SpA at their meeting of July 30, 2013, had approved, with the prior opinion of the Audit and Risk Committee, the 'Integrated Risk Management Principles'. The Risk Management process (hereafter RM) includes a systematic and structured risk prevention approach, which through the identification, assessment, management and monitoring process for major risks, contributes to supporting informed decision-making as well as, where possible, transforming the major risks into opportunities and competitive advantage for the Company. Saipem, on the basis of the principles approved by the Board of Directors, developed and implemented the Integrated Risk Management Model, which forms an integral part of the internal control and Risk Management System.

The Integrated Risk Management Model, developed in accordance with international principles and best practices¹³, is intended to provide both a comprehensive and summary vision of company risks, to ensure greater consistency in the methods and instruments used to support risk management, and to strengthen the belief at all levels that adequate assessment and management of risks of different natures can influence the achievement of Company objectives and affects its value.

The Model comprises the following elements:

(i) Risk Governance: the main framework of roles, responsibilities and information flows used in the management of main company risks; for these risks the reference model has roles and responsibilities over three levels of control¹⁴;

⁽¹³⁾ Refer to the CoSO Report.

⁽¹⁴⁾ Includes the Risk Management function.

- (ii) Process: all activities, through which the various actors identify, measure, represent and monitor main risks which could affect the achievement of Saipem's objectives;
- (iii) Reporting: gathers Risk Assessment findings highlighting main risks in terms of probability and potential impact, and associated treatment plans.

Within the Risk Governance, are the following bodies:

- the Advisory Committee, chaired by the CEO and comprised of Saipem's top management, has a consultative role towards the CEO vis-à-vis main topics including the evaluation of main risks faced by the Group and the identification of guidelines for their management;
- the Risk Management and Business Integrity function, reporting directly to the CEO, is responsible for the development and maintenance of Saipem's risk management system, aimed at identifying, analysing, treating and monitoring company risks at enterprise and industrial level, consistent with the guidelines set forth by the Board of Directors in terms of Internal Control and Risk Management system. Specifically, as part of the Risk Management and Business Integrity function, reporting directly to the CEO, industrial risk management activities were integrated, by setting up the following functions 'Enterprise Risk Assessment', 'Enterprise Risk Monitoring and Studies', 'Onshore Industrial Risk Management', 'Offshore Industrial Risk Management', 'Floaters Industrial Risk Management' and 'Drilling Industrial Risk Management, Projects Risks Methodologies and Tools'.

The Risk Management and Business Integrity function ensures: (i) development and management of the Enterprise Risk Management System, which is aimed at identifying, analysing, treating and monitoring company risks that may hinder the achievement of company objectives; (ii) the enterprise risk assessment process aimed at identifying, evaluating and treating main risks, in conjunction with Saipem functions and business areas; (iii) the implementation of industrial risk management methodology and tools for projects, both during the commercial and the execution phase, and more in general for all Saipem initiatives; (iv) the presentation of results on main risks and the related processing plans to the Advisory Committee and to the Administration, Control and Compliance Bodies.

THE ENTERPRISE RISK MANAGEMENT PROCESS



As part of the Risk Management and Business Integrity function, the Enterprise Risk Management (ERM) process consists of four sub-processes:

- 1) Guidance in Risk Management;
- 2) Risk Assessment;
- 3) Monitoring;
- 4) Reporting.

With reference to the 'guidance in risk management' sub-process, Saipem's Board of Directors, with the prior opinion of the Audit and Risk Committee, defines the Risk and Internal Control Management System policies so that major risks are correctly identified, as well as correctly measured, managed and monitored. Moreover, Saipem's Board of Directors, as part of its duties and management role, determines, with the prior opinion of the Audit and Risk Committee, the degree of compatibility of such risks with

the strategic objectives of the Company. Accordingly, Saipem's Board of Directors examines the status of Saipem's major risks at least every six months, as presented by the CEO, taking into account the characteristics of the Company and specific risk profile of each business area and single process, so as to implement an integrated risk governance policy.

The 'risk assessment' sub-process defines main risks and associated remedial actions. Depending on the strategic objectives defined by the Business Area, functions/organisational units are identified that are expected to contribute significantly to their achievement. Hence, using a top-down approach, the so-called 'Risk Owners' are held responsible for identifying and assessing, managing and monitoring the major risks under their responsibility, as well as any related remedial actions.

Specifically, the risk assessment activity aims at identifying and describing the main events that could affect the achievement of business objectives. It assesses risks that have been identified and provides information on which strategies and measures need to be implemented to address them.

Finally, following the risk assessment process, the most appropriate strategies are defined on how to avoid, accept, reduce and share such risks.

The 'monitoring' sub-process ensures the monitoring of major risks and the related treatment plans.

Specifically, monitoring of risks allows the: (i) identification of the improvement areas and critical issues for the management of major risks; (ii) analysis of these risks trend and identification of any additional treatment, also considering the adjustment and development of risk management

models; (iii) timely identification and communication of new risks. Performance of the monitoring activities is documented to ensure its traceability and checking the availability of information and data obtained, as well as their repeatability.

Finally, the 'reporting' sub-process ensures the reporting of activities relating to the sub-processes 'risk assessment' and 'monitoring' to the Advisory Committee and other management, control and compliance bodies. Specifically, in order to support the Company's decision-making process, periodic risk assessment findings and monitoring data are submitted to the Advisory Committee, chaired by the CEO. The latter brings them to the attention of the Board of Directors, so that they may evaluate, at least once a year, the suitability and effectiveness of the Internal Control and Risk Management System based on Saipem's characteristics, risk profile and compatibility with Company objectives.

As part of the RM process, during the first half of 2016 an annual risk assessment cycle was launched. The evolution of the internal/external context and Saipem's strategy formed the basis for the identification, shared by the management, of strategic lines of action and mitigation/management measures for main risks identified by the assessment. The findings of this annual risk assessment cycle were presented to the Board of Directors on July 27, 2016. During the second half of 2016, an up-to-date analysis was carried out of Saipem's major risks and their identification, assessment and remedial criteria reviewed. The findings of this analysis were presented to the Board of Directors on January 27, 2017.

Organisational Model, pursuant to Legislative Decree No. 231/2001 - Compliance Committee

On March 22, 2004, the Board of Directors approved for the first time the 'Organisational, Management and Control model, pursuant to Legislative Decree No. 231/2001' and established a Compliance Committee. The Model constitutes a tool for the prevention of administrative liability of entities pursuant to the aforementioned Legislative Decree No. 231/2001.

In May 2008, the CEO began the process to align Model 231 with the new corporate organisation, which led to the Board of Directors approving, on July 14, 2008, the 'Model 231/2001 (which includes the Code of Ethics)' specific to Saipem SpA.

Subsequently, following the introduction of new legislative provisions affecting the implementation of Legislative Decree No. 231/2001 and the outcome of specific project, Model 231 was updated taking into consideration the new legislative provisions as well as all the internal organisational changes of Saipem SpA.

The current version of Model 231 of Saipem SpA was approved by the Board of Directors on April 27, 2015, while the document 'Sensitive Activities and Specific Control Standards of the Organisation, Management and Control Model' was last updated on June 27, 2016.

Furthermore, Saipem SpA having ceased to be under the control and co-ordination of Eni SpA, in 2016, the Compliance Committee advised the CEO to carry out a general review of Model 231 and a risk assessment of all crimes contemplated under Legislative Decree No. 231/2001. On July 28, 2016, the CEO of Saipem SpA launched the Implementation Programme, as per chapter 7 of Model 231.

The Boards of Directors of all subsidiaries have adopted their own Organisational, Management and Control Models, containing the Code of Ethics, and also setting up their own Compliance Committee.

Furthermore, in order to improve corporate governance and increase efficiency in monitoring the compliance of Saipem Group subsidiaries, in 2014 a new risk-based classification system was introduced, dividing companies into the following four clusters:

- 'A' highly strategic subsidiaries;
- 'B' strategic subsidiaries and holdings;
- 'C' other operational subsidiaries;
- 'D' non-operational subsidiaries.

Therefore, new rules were introduced regulating Compliance Committees' composition in accordance with the aforementioned classification. It is noted that the Compliance Committee of Cluster 'A' companies also performs the function of the Board of Statutory Auditors.

In 2016, the Corporate Governance Committee and Scenarios, having taken into account the opinions of the Audit and Risk Committee and of the Compensation and Nomination Committee, proposed to the Board of Directors the adoption of new criteria for the appointment of Directors at Cluster 'A' companies, i.e. the Board of Directors is to be comprised of 5 members, two of which are also members of the Audit and Compliance Committee.

The Compliance Committee reports on the implementation and adequacy of Model 231 and/or critical issues that may have arisen and informs on the outcome of activities carried out as part of their remit. The Compliance Committee reports as follows: on an ongoing basis to the CEO, who informs the Board of Directors as part of the duty of disclosure of delegate powers; six-monthly to the Board of Directors, to the Audit and Risk Committee and to the Board of Statutory Auditors; in this case a Six-Monthly Report is produced detailing activities and audits

carried out during the period, as well as new legislative provisions on matters concerning the administrative liability of legal entities.

In 2016, the Compliance Committee convened on 12 occasions to carry out its role of monitoring the effectiveness and adequacy, as well as the implementation and updating of Model 231, and its function as Guarantor of the Code of Ethics (section IV, paragraph 2.1 of the Code of Ethics). Its activities focused on:

- systematic and periodic monitoring of legal proceedings involving Saipem, requesting regular updates from the relevant Company functions tasked with following their evolution;
- co-ordination with the functions responsible for Internal Control, those supporting the activities of the Committee, and those responsible for critical or relevant processes;
- organisational changes implemented and/or desirable in view of legal changes (new offences) and changes in the Company's organisation;
- management of notifications received, also in its capacity as Guarantor of the Code of Ethics;
- activities involving information, divulgation and training through tailored initiatives.

On January 27, 2017, the Board of Directors, at the Chairman's proposal and in agreement with the CEO, having consulted the Audit and Risk Committee and received the opinions of Board of Statutory Auditors and the Compensation and Nomination Committee, resolved to update the composition of the Compliance Committee by appointing: Angelo Casò (Chairman, external member), Mario Casellato (external member), Alessandro Riva, Luigi Siri and Mario Colombo.

Anti-Corruption procedures

In line with the values that underpin Saipem's activities, namely its ability to conduct business ethically, with loyalty, fairness, transparency, honesty and integrity and its respect for, and compliance with the laws, the Board of Directors on February 10, 2010, approved the adoption of additional detailed internal procedures aimed at preventing the corruption of both Italian and foreign public officials, by improving the current compliance system. Specifically, the Board adopted the 'Anti-Corruption Compliance Guideline' and associated procedures entitled 'Intermediary Agreements' and 'Joint Venture Agreements - Prevention of Illegal Activity'. These documents refer to international conventions on Anti-Corruption and are also in line with international best practices. These procedures were approved by the Board of Directors of all Saipem subsidiaries; at associated companies, Saipem's representatives on the Boards of Directors informed that these Anti-Corruption procedures had been adopted at corporate level and formally requested that the principles contained therein be adopted through similar ad-hoc procedures.

Furthermore, several years ago Saipem set up an internal 'Anti-Corruption Unit and Legal Compliance' function, whose role is to deal with Anti-Corruption to provide Saipem employees with legal support in matters of Anti-Corruption.

On April 23, 2012, following a review of internal existing regulation and the issue of new anti-corruption legislation, Saipem's Board of Directors approved a new procedure, the Management System Guideline 'Anti-Corruption', which annulled and replaced the 'Anti-Corruption Compliance Guideline'.

On June 30, 2015, Saipem issued the latest revision of the 'Anti-Corruption' Management System Guideline, rolled out to all Saipem personnel. The Management System Guideline 'Anti-Corruption' has been adopted by all Saipem subsidiaries through a Board of Directors' resolution.

Saipem's compliance and corporate governance systems in terms of Anti-Corruption regulations also provides for Anti-Corruption Regulatory instruments, aimed at preventing risks relating to areas and subjects that are particularly prone to corruption. Specifically, these include:

- 1. whistleblowing reports, anonymous or otherwise;
- 2. gifts, entertainment and hospitality expenses;
- 3. Joint Venture contracts prevention of illegal activities;
- 4. agency agreements;
- 5. contractual clauses concerning the administrative liability of legal entities for unlawful administrative acts deriving from offences;
- 6. Anti-Corruption provisions included in Saipem internal regulatory documents governing Saipem sales or acquisitions;
- 7. no profit and local community initiatives;
- 8. appointment of external lawyers;
- 9. purchase of third-party consultancy, supply and professional services;
- 10. sponsorship contracts;
- 11. Anti-Corruption provisions included in Saipem internal regulatory documents governing personnel recruitment;
- 12. missions and out-of-office services;
- 13. Anti-Corruption provisions included in Saipem internal regulatory accounting documents;

- 14. Anti-Corruption provisions included in Saipem internal regulatory documents governing the selection of Covered Business Partners:
- 15. relations with Public Officials and Relevant Private Bodies.

The aforementioned themes have been reviewed in light of the principles and updates contained in the aforementioned Anti-Corruption Management System Guideline and are constantly updated.

External Auditors

The legal audit of Saipem's financial statements is entrusted – pursuant to the law – to an External Audit company registered in the Consob special registry and appointed by the Shareholders' Meeting, upon a reasoned proposal by the Board of Statutory Auditors. The current external auditors are EY SpA, whose mandate was approved by the Shareholders' Meeting of April 26, 2010, for the financial years 2010-2018.

The financial statements of subsidiary companies are also subject to audit; these are carried out mostly by EY SpA.

With regard to the opinion on the consolidated financial statements, EY SpA is responsible for the audits carried out at subsidiary companies by other external auditors, which are immaterial in terms of consolidated assets and turnover.

The external auditors have full access to data, documents and information required to carry out their duties.

Officer responsible for the Company's Financial Reporting

Pursuant to Article 21 of Articles of Association and Article 154-bis of Legislative Decree No. 58/1998, the Board of Directors, having heard the opinion of the Board of Statutory Auditors, having consulted the Compensation and Nomination Committee and the Audit and Risk Committee, and at the Chairman's proposal and in agreement with the CEO, appoints an Officer responsible for the Company's Financial Reporting, selected from individuals who have carried out the following for at least three years:

- a) administrative and control activities in a managerial capacity at listed companies with a share capital exceeding €1 million, in Italy, in other European Union or OCSE member states; or
- b) legal audits at the companies, under letter a); or
- c) having had a professional position in the field of or a university professor teaching finances or accounting; or
- d) a management position at public or private companies with financial, accounting or control responsibilities.

The Board of Directors ensures that the Officer responsible for the Company's Financial Reporting is granted adequate powers and has sufficient means to carry out their duties; the Board also ascertains that the administrative and accounting procedures are adhered to. The Officer responsible for the Company's Financial Reporting has the power to sign contracts, should they deem it necessary, for the provision of intellectual work and professional services up to the sum of €750,000 per contract, without budget restrictions.

The Board of Directors at their meeting of June 7, 2016, having received the positive opinion of the Board of Statutory Auditors and positive assessment from the Compensation and Nomination Committee, appointed Mariano Avanzi, Executive Vice President for Planning, Administration and Control, as the Officer responsible for the Company's Financial Reporting, pursuant to Article 154-bis of Legislative Decree No. 58/1998. The Board of Directors ascertained that Mr. Avanzi met the criteria of professional competence and good repute required by the Articles of Association, which are reviewed annually.

Coordination of bodies involved in the Internal Control and Risk Management System

The Board of Directors of Saipem SpA assesses, twice yearly, the adequacy, efficacy and effective workings of the Internal Control and Risk Management System, with respect to the characteristics of the business and the risk profile assumed, with reference to the Company consistently with the Company's objectives.

As stated earlier in this Report, the Board of Directors appointed the CEO as the person responsible to set up, maintain and co-ordinate an efficient Internal Control and Risk Management system, and ensure its constant adequacy and efficiency with the support of the

Audit and Risk Committee and the Executive Vice President for Internal Audit. The CEO implements the guidelines approved by the Board of Directors on matters concerning the Internal Control and Risk Management System.

The CEO has the power to request that the Internal Audit department carry out audits on specific areas of operation, and ensure adherence to internal regulations and procedures involving Company transactions and operations; of this, he notifies the Chairman of the Board of Directors, the Chairman of the Audit and Risk Committee and the Chairman of the Board of Statutory Auditors; the CEO reports promptly to the Audit and Risk Committee (or the Board of Directors) any critical issues or problems that emerged during this activity or that he has become aware of, so that the Audit and Risk Committee (or the Board of Directors) may take appropriate action.

The Executive Vice President for Internal Audit and the Audit and Risk Committee, made up of three non-executive independent members of the Board of Directors, have a pivotal role in the coordination of bodies involved in the Internal Control and Risk Management System.

Specifically, the Committee assists the Board of Directors with consulting and advisory functions, as well as through appropriate preliminary activity, in carrying out its duties in relation to the Internal Control and Risk Management System, as well as those regarding the approval of the periodic financial reports. The Executive Vice President for Internal Audit acts as the Secretary and supports the Audit and Risk Committee in performing its duties.

The Chairman of the Board of Statutory Auditors, or a statutory auditor designated by him/her, attends Committee meetings. Other statutory auditors may also participate. The Chairman may, from time to time, invite the Director responsible for the Internal Control and Risk Management System, the CFSO, the Officer responsible for the Company's financial reporting, the COO and/or other members of the Board of Directors or of Company functions, or third parties, to attend the meetings of the Committee, when their presence might help the Committee improve the performance of its duties.

All information required by the Board of Directors to assess the Internal Control and Risk Management System is reviewed by the Audit and Risk Committee of Saipem SpA, which carries out all preparatory activities and reports directly to the Board of Directors of Saipem SpA, as part of its periodic reporting, by issuing specific opinions.

All information is shared also through specific meetings, at which the Committee gathers:

- information on the Internal Control and Risk Management System related to Company processes;
- information relating to problems and critical points emerging during the monitoring of the Internal Control and Risk Management System put forward by the Director in charge of the Internal Control and Risk Management System;
- the results, periodic reports and indicators of Internal Audit activities;
- investigations and examinations conducted by third parties regarding the Internal Control and Risk Management System;
- periodic reports of the Compliance Committee, including in its capacity as Guarantor of the Code of Ethics;
- the reports pursuant to the Compliance and Governance Models adopted in connection with the applicable laws; reporting of risks; statements on the adequacy of the regulatory system made by the various process owners; review of the HSE model; other information required by corporate procedures;
- the information made available by the General Counsel, Company Affairs and Governance and/or the competent Functions, with particular reference to information relating to the monitoring of the legal risk and the risk of non-compliance.

In order to guarantee the timely exchange of information for the performance of their respective duties and to facilitate coordination of business in common areas of concern, the Audit and Risk Committee ensures that a two-way flow of information is established between it and the Board of Statutory Auditors, thereby ensuring that the Company's transactions are conducted in an orderly fashion.

The Audit and Risk Committee reports to the Board of Directors, at least half-yearly, regarding the work performed and the adequacy of the Internal Control and Risk Management System.

The Internal Audit department carries out independent and objective assurance and consulting activities aimed at improving Saipem's efficiency and effectiveness. The Internal Audit Function supports the Company's functions and management and control bodies in accomplishing their objectives by providing a systematic, disciplined and value-adding approach in order to evaluate and improve the effectiveness of risk management, control and governance processes.

The main duties of the Internal Audit department include the assignment of duties to and maintaining relations with the external auditors; and ensuring that information is shared with the

Compliance Committee, the Audit and Risk Committee and the Board of Statutory Auditors. The Audit and Risk Committee oversees the Internal Audit department.

Directors' and Statutory Auditors' interests and transactions with related parties

In order to implement Article 2391-bis of the Italian Civil Code, Consob approved a Regulation on March 12, 2010, which obliged listed companies to adopt procedures not later than December 1, 2010, aimed at guaranteeing full transparency as well as procedural and effective fairness for transactions with related parties.

Also in light of the recommendations of the Corporate Governance Code issued by Borsa Italiana SpA, on November 24, 2010, Saipem's Board of Directors unanimously approved the procedure 'Interests held by Board Directors and Statutory Auditors and transactions with related parties', effective from January 1, 2011. This procedure supersedes the procedure 'Code of Practice Regulating Operations with Related Parties' approved by the Board of Directors on July 7, 2003. The Audit and Risk Committee, comprised wholly of independent Directors pursuant to the Corporate Governance Code and the aforementioned Regulation, has expressed a preliminary opinion in favour of the adoption of this procedure.

This largely reflects the definitions and provisions of Consob Regulation: transactions with related parties have been divided into transactions of greater importance, transactions of lesser importance, and exempted transactions, with different procedures to be followed, based on the type and relevance of transactions.

Specifically, the Board of Directors reserves the right to approve transactions of greater importance, subject to the Audit and Risk Committee being in favour, having been involved in negotiations and having received complete and timely information. The Audit and Risk Committee expresses a reasoned, albeit not binding opinion on the interest the Company may have in a transaction and the expedience and substantial fairness of its terms.

The Board of Directors, having consulted the Audit and Risk Committee, has also identified Transactions of smaller amounts, which are excluded from the procedure, as well as other types of transactions, which, due to the nature of the revenue and/or cost, are deemed to be Regular Transactions as they were completed in market-equivalent or standard terms and therefore are excluded from the procedure even if they are not of lesser amounts.

This procedure attributes a major role to independent Directors, as members of the Audit and Risk Committee and the Compensation and Nomination Committee, in matters of remuneration. Also in terms of the duty of information to the public, Saipem's procedure reflects the provisions of Consob Regulation in full.

On March 13, 2012, the Board of Directors updated the procedure after its first year of application and taking into account the ensuing operational requirements.

The new procedure defines timeframes, responsibilities and verification tools by the interested parties, in addition to the flows of information required for the correct application of the procedure. A specific discipline was added for those transactions in which a Director of Statutory Auditor holds a vested interest, on their own or third party's behalf.

Specifically, it details the checks and evaluations required in the preparatory and approval stages, as well as the reasons for the transactions involving a vested interest by a Director or a Statutory Auditor, notwithstanding the requirement of a reasoned opinion issued by the Audit and Risk Committee, when a transaction requires approval by the Board of Directors.

Board Directors, Statutory Auditors, General Managers and senior managers with strategic responsibilities declare every six months all transactions they may have entered into involving Saipem SpA and/or its subsidiaries, either directly or through a third party. They also declare potential significant relations for the purposes of the identification of related parties (for example, close relatives).

Amounts of transactions of a commercial, financial or other nature with related parties, a description of the most relevant types of transaction, their incidence on the balance sheet, income statement and financial flows are detailed in the consolidated and statutory financial statements of Saipem SpA.

Board Directors and Statutory Auditors declare, every six months, or sooner in the event of changes, any potential interests they may hold towards the Company and the Group.

In 2015, the CEO provided periodical updates to the Board of Directors and the Board of Statutory Auditors of transactions entered into with related parties.

In 2016, a review of the current procedure was planned to improve the access to the database, identify exclusion thresholds, past transactions, and take into consideration the joint control exercised by Eni and Fondo Strategico Italiano.

On June 27, 2016, having received the unanimous favourable opinion of the Audit and Risk Committee, the Board of Directors updated the procedure, taking into account the new operational requirements and the intervening changes to Saipem controlling bodies. An internal

operational procedure has also been issued aimed at further regulating activities, roles and responsibilities of all parties involved in the procedure itself.

The Board of Statutory Auditors 15

Composition, appointment and functions of the Board of Statutory Auditors

The Board of Statutory Auditors, pursuant to Article 149 of Legislative Decree No. 58/1998, monitors: compliance with the law and the Articles of Association; that management principles are correctly adhered to; the adequacy of the Company organisational structure, the internal control system and the administrative/accounting system, and the reliability of the latter to clearly reflect the Company's position; the implementation of corporate governance regulations contained in the Codes of Practice issued by Stock Exchange management companies and/or professional associations, which the Company has made a public declaration to adhere to; the adequacy of directions given by the Company to its subsidiaries. The Board of Statutory Auditors, in its capacity as the Committee for Internal Audit and the Audit of accounts, carries out the duties provided in Article 19 of Legislative Decree No. 39/2010. Pursuant to the latter, the Board of Statutory Auditors submits a documented proposal to the Shareholders' Meeting concerning the granting of auditing responsibilities as well as remuneration for the external auditors, and, in case of revocation of the external auditors' mandate by the Shareholders' Meeting, must be consulted in advance. Whenever a Statutory Auditor has a vested interest, on their own or a third party's behalf, in a certain transaction entered into by the Issuer, they shall promptly inform the other Statutory Auditors and the Chairman of the Board of Directors detailing the nature, terms, origin and size of their interests. As part of their remit, Statutory Auditors may ask the Internal Audit department to audit specific areas of business and/or Company operations. The Board of Statutory Auditors and the Audit and Risk Committee exchange can rely on a timely and prompt exchange of information they deem relevant in the fulfilment of their duties.

The Board comprises three Statutory Auditors and two Alternate Auditors, appointed by the Shareholders on May 6, 2014. One Statutory Auditor and one Alternate Auditor were appointed by the Shareholders' Meeting on December 2, 2015, at the proposal of the Shareholder Eni following the resignation of the Statutory Auditor Anna Gervasoni on October 30, 2015. The term of office for Statutory Auditors is three years and will expire at the Shareholders' Meeting called to approve the Financial Statements at December 31, 2016. With regard to the remuneration of the Board of Statutory Auditors, the Shareholders' meeting, at the time of their appointment and at the proposal of the Shareholder Eni SpA, set the annual gross remuneration of the Chairman of the Board of Statutory Auditors and of all Statutory Auditors at €70,000 and €50,000 respectively, plus reimbursement of expenses, deeming it fair and in line with the benchmark of comparable companies.

Pursuant to Article 27 of the Articles of Association, Statutory Auditors are appointed from voting lists; one Statutory Auditor and one Alternate Auditor are appointed from the list put forward by the minority Shareholders. The filing, presentation and publication of lists are governed by Article 19 of Articles of Association and Consob regulations vis-à-vis appointments of management and control bodies, the same regulations governing the appointment of members of the Board of Directors.

Lists are structured in two sections: the first comprises candidates for the office of Statutory Auditor, the second candidates for the office of Alternate Auditor. Lists that, considering both sections, present three or more candidates for the appointment of the majority of members to the Board of Statutory Auditors, must include, in the list of Statutory Auditors, candidates of both genders in order to comply with current gender balance legislation. Should the Alternate Auditors' section feature two candidates, these will have to be of different genders.

Two Statutory Auditors and one Alternate Auditor are selected from the list which receives the majority of votes. The remaining Statutory Auditor and Alternate Auditor are selected by allocating each candidate a ratio, obtained by dividing the votes received by each list by the progressive number of Statutory Auditors still to be appointed. In the event that more than one candidate obtains the same ratio, the candidate on the list with no Auditors yet appointed or on the list with the lowest number of Auditors appointed will be elected. If these lists have yet to elect a Statutory Auditor, or if they have already appointed an equal number of Auditors, the candidate on the list with the highest number of votes will be appointed. In the case of another tie, the Shareholders' Meeting will vote again, but only amongst the candidates under ballot, and the candidate who receives the majority of votes will be elected.

⁽¹⁵⁾ The professional résumés of Statutory Auditors are published on Saipem's website <u>www.saipem.com</u> under the section 'Governance'.

The Shareholders' Meeting appoints the Chairman of the Board of Statutory Auditors from the list put forward by the minority Shareholders.

Should the procedure for the appointment of Statutory Auditors fail to meet the requirements of regulations on gender balance, the ratio of votes is calculated for each candidate taken from the Statutory Auditors sections of the various lists, by dividing the votes received by each list by the order number of each candidate. The candidate of the most represented gender with the lowest ratio amongst candidates from all lists is replaced, by the candidate from the least represented gender with the higher order number in the same Statutory Auditors section of the list of the replaced candidate, or in the Alternate Auditors section of the same list of the replaced candidate (in this case, the latter replaces as Alternate Auditor who took their place). If by doing so the gender balance legislation is still not met, the candidate is replaced by a person appointed by the Shareholders' Meeting through a majority vote as required by law, so as to ensure that the composition of the Board of Statutory Auditors is compliant with the law and the Articles of Association. If candidates from different lists obtained the same ratio, the candidate from the list which has appointed the greater number of Statutory Auditors is replaced, or the candidate from the list that obtained the fewest votes, or, if votes are equal, the candidate who obtains the fewest votes by the Shareholders' Meeting in an ad-hoc ballot.

If, for any reason, Statutory Auditors cannot be appointed by the aforementioned procedures, the Shareholders' Meeting shall see to the appointments through a majority vote as required by law, so as to ensure that the composition of the Board of Statutory Auditors is compliant with the law and the Articles of Association.

In the event of the replacement of an Auditor from the list that has received the majority of votes, the Alternate Auditor from the same list fills the vacant position; in the event of a replacement of an Auditor from other lists, the Alternate Auditor from those lists fills the vacant position. If the replacement fails to meet gender balance requirements, the Shareholders' Meeting must be called promptly to ensure compliance with this legislation.

This voting procedure from lists is only applicable whenever the entire Board of Statutory Auditors is replaced.

Pursuant to Article 27 of the Articles of Association, lists may be presented by voting shareholders who, at the time of the presentation of the list, individually or with others, represent at least to 2% (or other percentage set by the Law or other regulation) of voting shares at the Ordinary Shareholders' Meeting.

Lists enclose declarations by each candidate stating that they meet the integrity and independence requirements (see Article 148, paragraph 3 of Legislative Decree No. 58/1998) provided by law alongside their professional résumé.

The Shareholders' Meeting convened on May 6, 2014, appointed a new Board of Auditors comprising the Chairman Mario Busso, the Statutory Auditors Anna Gervasoni and Massimo Invernizzi and the Alternate Auditors Elisabetta Maria Corvi (who resigned on January 14, 2015) and Paolo Domenico Sfameni. On April 30, 2015, the Shareholders' meeting reconstituted the Board of Statutory Auditors by appointing Giulia De Martino as Alternate Auditor.

On October 30, 2015, Anna Gervasoni resigned from the office of Statutory Auditor due to 'professional and academic commitments'. At their meeting of December 2, 2015, the Shareholders' meeting reconstituted the Board of Statutory Auditors by appointing Giulia De Martino to the office of Statutory Auditor and Maria Francesca Talamonti to the office of Alternate Auditor.

The personal and professional résumés of Statutory Auditors are published on <u>www.saipem.com</u> under the section 'Governance'.

Article 27 of the Articles of Association states that Statutory Auditors must be in possession of the requisites as per current legislation, in particular Decree No. 162/2000; in compliance with the decree, the Articles of Association provide that the following fields are pertinent to the Company's activities: commercial law, business administration and management, the engineering and geology sectors. All of Saipem's Statutory Auditors are members of the Register of Certified Auditors.

In compliance with the provision of the Corporate Governance Code aimed at ensuring that Statutory Auditors meet the independence requirements following their appointment (a similar provision also applies to Board Directors), the Board of Statutory Auditors assesses annually, through their own declarations, that all its members meet the independence requirements.

Statutory Auditors are provided in advance with documents pertaining to items to be discussed and/or resolved on at Board meetings.

For this purpose, amongst others, the Board of Statutory Auditors has a Secretary. This role is held by Simone Negri, senior manager of Saipem SpA.

The Board of Statutory Auditors ensured the independence of the external auditors, ascertaining that they met all legal requirements and evaluating the nature and size of services other than accounting audits they provided to the Company and its subsidiaries directly, or through associated companies.

The Board of Statutory Auditors liaised closely with the Internal Audit department and the Audit and Risk Committee, attending Committee meetings and carrying out various joint meetings, some of which were also attended by the Executive Vice President for Internal Audit.

The Chairman of the Board of Statutory Auditors (or other Statutory Auditor designated by the latter) attends the meetings of the Corporate Governance Committee and Scenario, set up with a resolution by the Board of Directors on May 15, 2015, and of the Compensation and Nomination Committee.

Meetings of the Board of Statutory Auditors may be held via video or tele-conference link.

The Board of Statutory Auditors of Saipem SpA convened 29 times during 2016, with meetings lasting on average 4.32 hours. Meetings were attended by an average of 94.25% of Statutory Auditors, while Board meetings were attended by an average of 95.83% of Statutory Auditors. In 2017, as of the date of this report, the Board of Statutory Auditors has already met on 7 occasions.

In 2016, the Board of Statutory Auditors carried out numerous specific audit and control activities relating to the following areas of: (i) compliance with the law and the deed of incorporation, (ii) compliance with the principles of good administration, (iii) adequacy of the organisational structure, of the internal accounting system and the administrative/accounting system, as well as the reliability of the latter to provide a fair reflection of business operations, (iv) methods of implementation of corporate governance regulations adopted by the Company; (v) the adequacy of directions given by the Company to its subsidiaries pursuant to Article 114, paragraph 2 of Legislative Decree No. 58/1998; (vi) appointment of the Officer responsible for the Company's Financial Reporting pursuant to Article 154-bis of Legislative Decree No. 58/1998; (vii) the completion of the significant operation to strengthen the Company's equity structure through a share capital increase and debt refinancing, launched in the fourth quarter of 2015 and carried out in 2016, which was followed by the implementation of a long-term bond issue programme (Euro Medium Term Notes Programme or 'EMTN Programme') through the issue of nonconvertible bonds of up to €1.6 billion and the placing of fixed-rate bonds in two tranches at 4.5 and 7 years respectively, for a total nominal value of €1 billion. The Board of Statutory Auditors supervised the progress of the operation and the correct development of the decision-making process by Directors, ensuring that the operation complied with the business objectives of the Company and the strategies put forward by the Board of Directors.

The programme as a whole saw the involvement of Consob, the external Auditors, investment banks and the Company's consultants, with numerous requests for information, which, also in 2016, were under the constant watch of the Board of Statutory Auditors.

Main activities carried out by the Board of Statutory Auditors in 2016, included:

- approval of the Annual Audit Plan;
- monitoring of the Integrated Risk Assessment System;
- review and evaluation of results of Internal Audit activities;
- meetings with the Company's top financial managers, the partner of the external Auditors to review the main items of the annual financial statements and interim reports;
- periodic exchange of information with the external Auditors;
- acknowledging the measures implemented by the Company to comply with Law Decree No. 231/2001, paying particular attention to the compliance, training and analysis of sensitive processes;
- monitoring the Company's initiatives following Saipem no longer being subject to the direction and coordination of Eni SpA;
- for the purposes of providing an opinion regarding the nomination and appointment of Mariano Avanzi as the Officer responsible for the Company's Financial Reporting, the Board of Statutory Auditors took note of the following:
 - a) the Company's proposal to separate the role of Officer responsible for the Company's Financial Reporting from that of the Chief Financial Officer (CFO), in view of the responsibilities that the CEO has granted the CFO in matters of strategies;
 - b) the opinion in favour of the appointment of Mariano Avanzi expressed by the Compensation and Nomination Committee, stating that autonomy and independence of the Officer are guaranteed in terms of organisation and powers and that he reports directly to the Board of Directors as prescribed by law;
 - c) Mr. Avanzi met the criteria of professional competence and good repute, the powers and functions granted, the means allocated to him and his role as Officer responsible for the Company's Financial Reporting in the Company's organigram.
 - At their meeting of June 7, 2016, the Board of Statutory Auditors reviewed that the procedure for the nomination and appointment of the Officer responsible for the Company's Financial Reporting was adhered to by the Company and found in favour of the proposal put forward by Saipem's Chairman for the appointment of Mariano Avanzi as Officer responsible for the Company's Financial Reporting of SpA;

- monitoring the organisational structure and power allocation at the basis of the decision-making process within the Saipem Group;
- monitoring the measures undertaken by the Company to constantly update accounting processes in accordance with IFRS;
- checking that the Executive Vice President for Internal Audit continues to meet the integrity, professionalism, competence and independence requirements;
- analysis, at least quarterly, of reports of issues, even in confidential or anonymous form (whistle-blowing), that are received by Saipem, assessing their contents and proposed corrective measures;
- monitoring the actual application of the procedure adopted by the Company on related parties' transactions:
- review of the periodic reports by the Compliance Committees of main strategic subsidiaries;
- driving and monitoring initiatives launched by the Company relating to the corporate governance of main non-Italian subsidiaries, audited by the Corporate Governance Committee and Scenario. In fact, in the last quarter of 2016, Audit and Compliance Committees were introduced in the Board of Directors of Cluster 'A' subsidiaries, comprised of two members: an external member who is the Chairman of the Audit and Compliance Committee and a professional internal member;
- maintaining an adequate flow of information with Consob vis-à-vis the controls put in place by the Board of Statutory Auditors;
- constant monitoring of ongoing judicial proceedings, fiscal assessments and request for information submitted by Supervisory Authorities, in addition to internal audits put in place by the Company, with the support of external consultants, where necessary;
- monitoring the new Strategic Plan 2017-2020, which identifies a series of measures that will allow the Company to face more challenging market conditions, with the recovery expected to take longer than previously estimated. It provides for the adoption a new organisational model, aimed at entrusting individual businesses with greater responsibility for project outcomes and performance. Five divisions/companies will be created for the following sectors: Offshore Construction; Onshore Construction; Offshore Drilling; Onshore Drilling, and a new entity dedicated to high added value engineering activities and services. As part of its watchdog role, the Board of Statutory Auditors constantly monitored the evolution of actions listed in the Plan approved by the Company at the Board of Directors' meeting of October 25, 2016, in addition to the developments of the 'Fit For the Future 2.0' programme aimed at the implementation of the new organisational model;
- review of the updated version of the Shareholders' Agreement between Eni SpA and CDP Equity SpA (formerly Fondo Strategico Italiano SpA) dated October 27, 2015. Pursuant to Article 130 of Consob Issuers Regulation No. 11971/1999, the essential information was updated on January 3, 2017 at the request of Eni SpA and CDP Equity SpA to state the implementation of the Agreement. i.e. that on January 28, 2016, and February 3, 2016 following the share capital increase approved by Saipem Shareholders' meeting on December 2, 2015 both Eni and CDP Equity had underwritten their respective quotas of share capital increase, No. 2,953,432,746 of ordinary shares were subscribed by Eni, and No. 1,213,880,008 ordinary shares by CDP Equity.

Pursuant to Article 27 of the Articles of Association, Statutory Auditors may hold positions as members of administrative and control bodies at other companies; however, these are limited by Consob's Issuers' Regulations, Article 144-*terdecies*. In any case, pursuant to the aforementioned regulation, candidates already holding the office of Statutory Auditor at five listed companies may not be appointed as Auditors, and if elected, shall forfeit their office.

Anna Gervasoni¹⁶, Massimo Invernizzi (Statutory Auditors) and Elisabetta Corvi¹⁷ (Alternate Auditor) have been nominated by Eni SpA, obtaining 44.22% of voting capital; Mario Busso (Chairman) and Paolo Sfameni (Alternate Auditor) had been nominated by institutional investors, obtaining 28.75% of voting capital.

Based on information received, we list hereafter the other offices (as Board Directors or Statutory Auditor) held by Saipem's Statutory Auditors in other companies.

MARIO BUSSO (Chairman) selected from the list put forward by Institutional Investors

Board Director of FCA - Fiat Chrysler Bank SpA; Chairman of the Board of Statutory Auditors of Ersel Sim SpA; Statutory Auditor of Ersel Investimenti SpA, Permicro SpA, Millbo SpA and Way SpA; Chairman of the College of Auditors of Compagnia di San Paolo and IOR - Istituto Opere Religiose - Vaticano; Auditor of Quasar SpA.

⁽¹⁶⁾ Resigned on October 30, 2015.

⁽¹⁷⁾ Resigned on January 14, 2015.

MASSIMO INVERNIZZI (Statutory Auditor) put forward by Eni SpA

Board Director of Itaca Comunicazione Srl; Chairman of the Board of Statutory Auditors of Industria e Innovazione SpA (listed company) and Cinemeccanica SpA; Statutory Auditor of Rosetti Marino SpA (listed company¹⁸), Lombarda Vita SpA, Charme Capital Partners SGR SpA, and Istituto Javotte Bocconi Manca di Villahermosa - 'Associazione Amici della Bocconi'.

GIULIA DE MARTINO (Statutory Auditor) put forward by Eni SpA

Board Director of Elettra Investimenti SpA (listed company¹⁸); Chairman of the Board of Statutory Auditors of Novasim SpA in liquidation; Statutory Auditor of ANAS International SpA, Quadrilatero Marche-Umbria SpA, Armonia SGR SpA, Autostrade del Molise SpA, e-geos SpA, Eni Trading & Shipping SpA, Raffinerie di Gela SpA, Agi SpA, EniAdfin SpA, Partenopea Finanza di Progetto ScpA; Member of the Audit Committee of Credito Cooperativo Interprovinciale Veneto under compulsory administrative liquidation.

PAOLO DOMENICO SFAMENI (Alternate Auditor) selected from the list put forward by Institutional Investors

Chairman of the Board Directors of Investitori SGR SpA; Board Director of Allianz Bank Financial Advisors SpA, Italmobiliare SpA (listed company); Statutory Auditor of Pirelli Tyre SpA and La Fenice Srl.

MARIA FRANCESCA TALAMONTI (Alternate Auditor) put forward by Eni SpA

Board Director of Elettra Investimenti SpA (listed company¹⁸); Chairman of the Board of Statutory Auditors of BasicNet SpA (listed company¹⁹), Servizi Aerei SpA; Statutory Auditor of Costiero Gas Livorno SpA, Driver Servizi Retail SpA, Raffineria di Milazzo, Romairport SpA; Alternate Auditor of UniCredit SpA (listed company), Alitalia Loyalty Srl, Agenzia Giornalistica Italia SpA, Eni Rete Oil&Non Oil SpA, Eniservizi SpA, Sigemi Srl, Sirti SpA, Driver Italia SpA, MBDA Italia SpA, Anas International Enterprise SpA, PS Reti SpA, and Eni Fuel SpA.

Investor relations

Saipem has adopted a policy of information supporting constant dialogue with institutional investors, the Shareholders and the market in order to guarantee the timely disclosure of comprehensive information on Company activities, and is limited only by the confidentiality requirements afforded to certain information. Information for investors, the market and the media is disseminated via press releases, and periodic meetings with institutional investors, the financial community and the press, in addition to the comprehensive information made available and constantly updated on the Company website.

Relations with investors and financial analysts are maintained by the Investor Relations Manager, Vincenzo Maselli Campagna. Information of interest is posted on Saipem's website (www.saipem.com) or can be requested via email from: investor.relations@saipem.com.

Relations with Shareholders are maintained by the Executive Vice President General Counsel, Company Affairs and Governance, Mario Colombo. Information of interest to Shareholders is posted on Saipem's website or can be requested via email from: segreteria.societaria@saipem.com. The Identity and Corporate Communication department, headed by Gaetano Colucci, who, on August 8, 2016, replaced Camilla Alessandra Palladino, reports directly to the CEO and is responsible for defining strategies and guidelines for external communication, developing the Company's image and maintaining relations with institutional investors at both national and international level.

Every January, Saipem discloses to the public, and publishes on its website, its financial calendar detailing the main financial events for the current year. In 2017, the disclosure took place, as usual, through a press release published on December 16, 2016.

Information pertaining to periodic financial reports, relevant operations and newly-issued corporate governance procedures, is disclosed immediately to the public also via publication on the website www.saipem.com, where all press releases and Shareholders' notices are also posted.

Saipem's commitment to providing investors and markets with financial information that is accurate, comprehensive, transparent, timely and non-selective is stated in the Code of Ethics, which identifies the values it applies in its business operations and relations with third parties: namely, disclosure of complete and clear information, the formal and essential legitimacy of practices by its employees at all levels, clarity and veracity of its accounting practices in compliance with current legislation and internal procedures.

⁽¹⁹⁾ Company listed on FTSE Italia All Share.

On December 13, 2010, the Board of Directors approved amendments to the Articles of Association to comply with new legislation relating to Shareholders' rights (Law Decree No. 27 of January 27, 2010) and legal audit of accounts (Law Decree No. 39 of January 27, 2010). Further amendments to the Articles of Association on which the Company must express a choice were approved by the Extraordinary Shareholders' Meeting convened on May 4, 2011. At their meeting of March 13, 2013, the Board of Directors amended the Articles of Association, specifically Articles 11, 13 and 19, to reflect the new provisions of Law Decree dated June 18, 2012 (so-called 'Corrective Decree') which in turn amended Law Decree No. 27 of January 27, 2010 (implementing EU Directive on 'Shareholders' Rights'). Please refer to the section hereafter 'The Shareholders' Meeting'.

The documentation relating to the General Shareholders' Meeting and the Special Meeting of Savings Shareholders of April 29, 2016, was posted on the Company's website www.saipem.com as well as information on the share capital and the relevant directions on how to exercise the following Shareholders' rights: the right to submit questions prior to the meeting, adding items to the meeting agenda, voting by proxy utilising either the appropriate section of the Company's website or delegating a designated representative, methods for the presentation of lists for the appointment of the Management Bodies.

Questions received prior to the Shareholders' Meeting of April 29, 2016, were answered during the meeting.

The Shareholders' Meeting

The Shareholders' Meeting represents the institutional meeting point of the Company's Board of Directors and its Shareholders. At these meetings, Shareholders may ask questions pertaining to items on the agenda or the Company's management at large. The information provided shall comply with the provisions applicable to inside information.

The functions of the ordinary Shareholders' Meeting are regulated by Article 2364 of the Italian Civil Code, with the exception of those matters for which the Board of Directors is responsible, in accordance with Article 20 of the Articles of Association.

The Shareholders' Meeting of January 30, 2001, approved the Shareholders' Meetings regulations (posted on Saipem's website www.saipem.com) to ensure smooth and effective meetings proceedings and, specifically, to safeguard every Shareholder's right to intervene on items under discussion.

The Extraordinary Shareholders' Meeting of April 30, 2007 had approved the amendments to the Company's Articles of Association in order to comply with the provisions of Law No. 262/2005 on protection of investors and had granted the Board of Directors the power to approve amendments to the Articles of Association, if required by law.

On December 13, 2010, the Board of Directors approved amendments to the Articles of Association in compliance with the provisions of law in terms of Shareholders' rights (Law Decree No. 27 of January 27, 2010). At the proposal of the Board of Directors dated March 8, 2011, the Extraordinary Shareholders' Meeting, on May 4, 2011, also approved amendments to the Articles of Association of a non-normative nature, which, pursuant to Law Decree No. 27 of January 27, 2010 ('Shareholders' Rights'), are at the Company's discretion.

Specifically, these provide that the Annual General Meeting be called through publication on the Company's website, in addition to all other methods set forth in Consob Regulations and in compliance with the law and current legislation.

The legitimate attendance at Shareholders' meetings and the exercise of voting rights is confirmed by a statement to the Company from the accredited intermediary, in compliance with their accounting records, on behalf of the Shareholder entitled to vote.

This statement is based on the intermediary accounting records registered at the end of the seventh trading day prior to the date of the Shareholders' Meeting on first call. Credit and debit records after this deadline shall not be considered for the purpose of legitimizing the exercise of voting rights at the Shareholders' Meeting. Statements issued by the intermediaries must reach the Company by the end of the third trading day prior to the Shareholders' Meeting on first call. Shareholders who, solely or jointly, represent at least one fortieth of the share capital may request, within ten days from publication of the calling of the Shareholders' Meeting, detailing items they wish to be added to the meeting agenda.

Shareholders entitled to vote may delegate others to represent them at the Shareholders' Meeting, pursuant to the law. To do so, they must present a request either in writing, or electronically. The electronic proxy can be filled in on Saipem's website and sent via certified email, under the terms advised in the notice of Shareholders' Meeting and in compliance with current legislation and regulations. Pursuant to Article 135-undecies of Legislative Decree No. 59/1998, for the 2016 General Shareholders' Meeting, the Company appointed Mr. Dario

Trevisan as Shareholders' Representative, whom the Shareholders may confer a proxy free of charge with voting instructions on one or more proposals on the agenda.

At the proposal of the Board of Directors of March 13, 2012, the Extraordinary Shareholders' Meeting of April 27, 2012 approved amendments to the Company's Articles of Association required to comply with new gender regulations aimed at ensuring gender balance in Boards of Directors and Control Bodies of listed companies (Law No. 120 of July 12, 2011, and Consob Regulation No. 18098 of February 8, 2012). These amendments meant that Articles 19 and 27 were modified and a new Article 31 added.

At their meeting of March 13, 2013, the Board of Directors amended the Articles of Association, specifically Articles 11, 13 and 19, to reflect the new provisions of Law Decree dated June 18, 2012 (so-called 'Corrective Decree') which in turn amended Law Decree No. 27 of January 27, 2010 (implementing EU Directive on 'Shareholders' Rights'). Now Shareholders representing at least one fortieth of the share capital may submit resolution proposals on items already on the General Shareholders' Meeting agenda, under the same terms and deadlines currently used for presenting additions to the meeting agenda (Article 126-bis of Legislative Decree No. 58/1998). These amendments are of a purely normative nature and can be approved by the Board of Directors pursuant to Article 20 of the Articles of Association and Article 2365, paragraph 2, of the Italian Civil Code.

The Extraordinary Shareholders' Meeting held on December 2, 2015, resolved to eliminate the par value of ordinary and savings shares, and amend articles 5 and 6 of the Articles of Association accordingly. The meeting also approved the proposal to increase the share capital for cash, in one or more tranches, for a maximum overall amount (including share premium, if any) of €3,500 million, through the issue of ordinary shares with the same characteristics and entitlement as ordinary shares of Saipem SpA currently in circulation, with no par value, to be offered in option to current holders of Saipem ordinary or savings shares pro-rata to the number of shares they own, pursuant to Article 2441, paragraph 1, of the Italian Civil Code, and amend Article 5 of the Articles of Association accordingly. This operation was completed on February 23, 2016.

At the Shareholders' Meeting called to approve the financial statements, the Board of Directors reports on activities that occurred during the year, both through reports in the financial statements, made public prior to the meeting through methods as provided by the law and current regulations, and by answering questions and requests for clarification posed by the Shareholders.

At the Shareholders' Meeting, votes are cast using remote controls, which facilitate the Shareholders in exercising their rights and ensure that the voting results are immediately available.

The General Shareholders' Meeting of April 29, 2016 was attended by the Chairman Paolo Andrea Colombo, the CEO Stefano Cao and the Directors Maria Elena Cappello, Federico Ferro-Luzzi, Francesco Antonio Ferrucci, Guido Guzzetti, Flavia Mazzarella and Nicla Picchi. With regard to the share performance, please refer to the paragraph 'Saipem SpA Share

Saipem corporate governance additional practices

Performance' in Saipem's Annual Report.

In 2016, the in-depth study of corporate governance best practices continued with the aim of further reviewing and improving the corporate governance of the Saipem Group.

Firstly, activities continued to focus on the governance of foreign Group companies, improving on the initiatives adopted since 2013:

- 1) preparation of a Matrix of Authorisation of Saipem SpA, branches, subsidiaries and their branches, with a review of processes and activities considered highly sensitive;
- review of the procedure for the appointment of Board Directors of subsidiary companies, to optimise the Board composition by: (i) safeguarding the balance of competencies and expertise; (ii) separating the offices of Chairman and CEO; (iii) precluding a Director from reporting to another Director;
- 3) review of regulations and criteria used to determine the composition of Compliance Committees at foreign subsidiaries through the implementation of a dedicated governance model. This Model provides that Group companies are segmented based on risk identification criteria in order to ensure a tailored approach to proposed solutions. These solutions include: (i) for the higher risk band, an additional role afforded to the Compliance Committee corresponding to that of the Board of Statutory Auditors; the allocation of Agreed Upon Procedures to the external auditors; the Chairman of the Compliance Committee must be an external independent professional; and the appointment of a further two internal members, dedicated full-time to this role; (ii) for the intermediary risk band, the allocation of

Agreed Upon Procedures to the external auditors; the Chairman of the Compliance Committee must be an internal employee dedicated full-time to this role; and the appointment of a further two internal members, who do not hold positions within any of the Company's Business Units; (iii) for the lower risk band, a three internal-member Compliance Committee, one of whom acts as Chairman, who do not hold positions within any of the Company's Business Units.

In 2016, to further improve the corporate governance of foreign Group companies, the following initiatives were launched:

- a) within the Board of Directors of the major foreign subsidiaries so-called Cluster 'A' companies (i.e. Saipem Canada Inc, Saipem Contracting (Nigeria) Ltd, Saipem do Brasil Ltda, Saipem (Portugal) Comércio Marítimo, Sociedade Unipessoal Lda, Saipem SA Snamprogetti Saudi Arabia Co Ltd, Saipem Finance International BV) setting up Audit and Compliance Committees, comprised of two members, one of whom (the Chairman) is an external independent member. This means the entry into the Board of the audit function, albeit with non-executive powers, in accordance with the so-called one-tier system;
- b) nomination by the Board of Directors of Saipem SpA, at the proposal of the CEO, having obtained the favourable opinions of the Compensation and Nomination Committee and the Audit and Risk Committee, having heard the Board of Statutory Auditors, of the members of the Audit and Compliance Committees to be submitted for approval to the Shareholders' Meeting of the most relevant foreign subsidiaries, in order for them to be appointed on the Boards of Directors of the same companies;
- c) increasing the number of the most significant foreign subsidiaries from 6 to 7, for the purposes of the aforementioned governance regulations;
- d) from 2018, introduction on the Boards of Directors of the 7 most significant foreign subsidiaries of the annual board-review for the year 2017, and inclusion of its outcome in Report by the Audit and Compliance Committees;
- e) setting up a Corporate facility within the Risk Management & Business Integrity function to ensure: (i) methodological direction to the Compliance Committees of the companies of the Saipem Group, to facilitate the alignment of processes, instruments and information flows with the development of the procedural system and with benchmark best practices; (ii) technical and specialist assistance to the Compliance Committees on the request of the latter, including in relations with the competent Corporate functions; (iii) the definition and proposal of training plans targeted at candidates for and members of the Compliance Committees in order to ensure the availability of professional competencies suited to the needs of the Group. All the above shall not affect the independence and autonomy of the Compliance Committees.

Also, in 2016, the analysis initiated in 2015 regarding the organisational position of the Compliance function continued; at the beginning of 2017, Saipem's Board of Directors, at the proposal of the Corporate Governance Committee and Scenarios, decided to change the name of the Anti-Corruption function to Business Integrity and place it under the leadership of, and reporting to, the CEO - Integrated Risk Management (renamed Risk Management and Business Integrity function), in order to emphasise its independence and seize the synergies resulting from the integrated management of all risks.

Furthermore, the following initiatives on corporate governance were also adopted in 2016:

- the Corporate Governance Committee was renamed Corporate Governance Committee and Scenarios, with an additional preparatory, consultative and advisory role aimed at 'reviewing scenarios for the preparation of the Company's Strategic Plan, expressing an opinion to the Board of Directors;
- 2) the process of identification of the risk appetite was completed as part of the review of the procurement process and execution of contracts;
- 3) during the months of June-July 2016, the powers granted to the Board and those delegated to the CEO were revised to adapt them to: (i) the increased involvement of the Board in the commercial process; (ii) the financial autonomy that Saipem gained after the refinancing operation in January-February 2016; (iii) the adoption of the aforementioned process of appointing the members of the Audit and Compliance Committees at main subsidiaries; (iv) the decisions taken by the Board of Directors in 2016 vis-à-vis the regulations of Board Committees:
- 4) the Board of Directors at their meeting of June 7, 2016, having had the favourable opinion of the Board of Statutory Auditors and that of the Compensation and Nomination Committee, resolved to separate the role of Officer responsible for the Company's Financial Reporting from that of the Chief Financial Officer (CFO). This is due to the increased responsibilities granted to the CFO, aimed at ensuring the unitary and integrated coordination of the direction, planning and corporate control of the Company strategy, and the synergic

integration of the short and medium-term planning in terms of finance and long-term strategic outlook of the business.

As of the date of this report, the Board of Directors is also carrying out a study on the possible future adoption of a contingency plan, to cover sudden and unforeseen events which may prevent the CEO or the Chairman from carrying out their duties. This study follows a benchmark analysis of practices at listed companies. The analysis will be completed following the ongoing overall 'Fit for the Future' reorganisation project as described hereafter.

'Fit For the Future' Programme

The 'Fit For the Future' Programme was launched in May 2015, aimed at improving Saipem's efficiency and efficacy in turbulent market scenario. Rather than trying to identify efficiency measures, the programme is a process of transformation, which strives to redefine Saipem's positioning in terms of costs and performance improvement, enabling the Company to maintain its competitive advantage in an unstable market where the price of oil is very low. The programme involves more than 250 people in all geographical areas and company functions, implementing approximately 160 initiatives. These, all with specific targets and implementation plans, can be broken down into four areas: (i) reordering of geographic presence; (ii) reduction of complexity and redesign of processes; (iii) rationalisation of fleet and assets; and (iv) optimisation of general and overhead costs. Globally the programme envisages accumulated savings of €1.7 billion between 2015 and 2017. The programme represents Saipem's answer to the current market scenario and will result in a leaner and more flexible structure, able to react quickly as soon as the situation improves. This is why the programme is strongly supported by Saipem's top management and is constantly monitored by a dedicated team. Since its announcement, Fit For the Future has had a significant impact and achieved important results. In 2015, the programme achieved savings in excess of €300 million, and a further €650 million were achieved in 2016, confirming the overall target of achieving cumulative savings of €1.7 billion by the end of 2017. In compliance with the directives of the 'Fit For the Future' Programme, on October 25, 2016, Saipem's Board of Directors approved the Strategic Plan 2017-2020, which identified the following measures to address the current market context:

- (i) Re-focusing the business portfolio;
- (ii) de-risking of operations;
- (iii) optimisation of costs and improved process efficiency;
- (iv) technology and innovation are confirmed to be the basis of the Group strategy.

To achieve these objectives, it has been decided to adopt a new, leaner, more effective and more efficient organisational model, aimed at entrusting individual businesses with greater responsibility for project outcomes and performance. This will allow for increased decision-making agility, greater consistency between responsibility for results and attribution of decision making levers, complete autonomy in the identification of priorities, and greater focus on project execution. Five divisions/companies will be created for the following sectors: (i) Offshore E&C; (ii) Onshore E&C; (iii) Offshore Drilling; (iv) Onshore Drilling; and (v) High Value Engineering Services, a new entity dedicated to high added value engineering activities and services, aimed at improving the offer in a structured way and bring the Company ever closer to its Clients' needs. As well as generating greater efficiency in its European based facilities, thanks to the new and leaner operating processes, the new organisation will lead to a better deployment of human resources competences within the Group. Moreover it will permit maximum flexibility in the evaluation of strategic options for each individual business sector.

The implementation of this new organisational model is ensured by the launch of the dedicated programme, called 'Fit For the Future 2.0', aimed at leading the Company during this transitional period. The new industrial model focuses on:

- effectiveness, through the implementation of simpler and leaner structures and processes, customised according to the needs of each business and the peculiarities of the relevant markets;
- full accountability through the assignment of all the decision and operational leverages to the positions in charge of business results;
- optimisation of the company configuration through a more flexible model, to pursue strategic operations (alliances, acquisitions, etc.).

The work of the programme 'Fit For the Future 2.0' is developed by inter-functional teams initially dedicated to the following six technical work-streams (People, Governance and Compliance, Company Configuration and Tax System, Administration and control, Contracts, and External Communication) assigned to Project Managers, which shall be integrated with additional work-streams (Onshore E&C, Offshore E&C, Onshore Drilling, Offshore Drilling and High Value Engineering Services) dedicated to the definition and development of operating-business models of each Division, following the first phase of configuration and assignment of staff and business support activities. The programme is driven by a Steering Committee comprised of the

CEO, the Chief Operating Officer, the Chief Financial and Strategy Officer and the Executive Vice President for Human Resources, Organisation and Services to Personnel, responsible for setting guidelines and approving the proposals put forward by the work-teams. Furthermore, a Programme Management, Organisation, Competences and ICT Team was set up with the following responsibilities: (i) ensuring the definition of organisational models and configurations and the coordination of the review of work processes and powers system; (ii) ensuring the definition of target workforce to be assigned to the various company structures; (iii) ensuring the evaluation of the effects on information systems and their accordance with the new models and processes. Finally, two Programme Managers are responsible for ensuring: (i) the coordination of the activities of the programme carried out by inter-functional teams; (ii) ensuring the analysis and consolidation of solutions arising from the programme, guaranteeing the consistency with quidelines and general targets defined by the Steering Committee; (iii) ensuring the overall representation of programme progress and submitting the identified solutions to the Steering Committee for approval. The programme 'Fit For the Future 2.0', launched during the last months of 2016, has already attained its first results and shall achieve the full transition to the new organisation in the first half of 2017, with the aim of completing all targets by the end of the year. In view of this ongoing reorganisation, the Board of Directors, at their meeting of December 14, 2016, resolved to postpone the adoption of a contingency plan for the succession of the CEO or the Chairman, in case of sudden and unforeseen events, which may prevent them from carrying out their duties.

Events subsequent to year end

In order to strengthen the independent development of the Company's business integrity system and to further focus on the work carried out in the analysis and continuous improvement of Saipem's compliance system through the integrated management of a wider Risk Management system, on January 27, 2017, the Board of Directors approved:

- the creation of the Risk Management and Business Integrity function, with the following responsibilities of compliance: (i) provide legal advice and assistance to Saipem and its subsidiaries on administrative/social corporate responsibility and on Anti-Corruption laws/policies; (ii) exercise the functions of Anti-Corruption Legal Support Unit in accordance with the relevant corporate procedures; (iii) ensure, for issues in its remit (administrative/social corporate responsibility and on Anti-Corruption laws/policies), the monitoring of the overall system aimed at guaranteeing the compliance with national and international applicable laws on administrative/social corporate responsibility and on Anti-Corruption laws/policies; (iv) define, for what in its remit, directions, operative standards and approaches, in order to guarantee a homogeneous development of legal activities within Saipem and its subsidiaries, optimising the sharing and diffusion system; (v) ensure the development and availability of appropriate professional skills and contribute in the definition and management of Saipem's and its subsidiaries' legal policies, with references to subjects in its remit; (vi) ensure the Technical Secretariat of the Compliance Committee of Saipem SpA and carry out activities to update the Model as the manager responsible for 231 Teams; (vii) provide methodological direction and assistance to the Compliance Committees of Saipem Group companies;
- to confirm that the General Counsel is responsible for 'ensuring the representation and defence in judgment of Saipem and its subsidiaries in legal/criminal litigation procedures and monitor and evaluate the quality of the contributions received by external professionals'.

On January 27, 2017, the Board of Directors, at the Chairman's proposal, and in agreement with the CEO, having consulted the Audit and Risk Committee and received the opinions of Board of Statutory Auditors and the Compensation and Nomination Committee, resolved to update the composition of the Compliance Committee by appointing: Angelo Casò (Chairman, external member), Mario Casellato (external member), Alessandro Riva, Luigi Siri and Mario Colombo.

Tables

Table 1. Shareholding structure

Shareholding structure at December 31, 2016

	Number of shares	% of share capital	Listed Market / not listed	Rights and obligations
Ordinary shares	10,109,668,270	99.999%	Computerised Share Trading Market (Mercato Telematico Azionario Italia - MTA)	Dividend / entitled to vote at the Shareholders' Meeting
Shares with limited vote entitlement (savings shares)	106,126	0.001%	Computerised Share Trading Market (Mercato Telematico Azionario Italia - MTA)	Convertible with ordinary shares without time restriction / dividend per share €0.03 higher than ordinary shares / dividend per share up to €0.05 higher than ordinary shares if profits were recorded / not entitled to vote at the Shareholders' Meeting
Shares without vote entitlement				

Relevant shareholdings at December 31, 2016

Declarant	Direct Shareholder	% of ordinary capital	% of voting capital
Cassa Depositi e Prestiti SpA	Cassa Depositi e Prestiti SpA	12.55	12.55
Dodge & Cox	Dodge & Cox	6.42	6.42
Italian Ministry of Economy and Finance	Eni SpA	30.54	30.54

Table 2. Structure of the Board of Directors and its Committees

	Board of Directors										Corporate Governance Committee		Audit and Risk Committee		Compens. and Nominat. Committee			
Office	Members	Year of birth	First appoint.	In office since	In office until	List (M/m)	Exec.	Non- exec.	Indep. purs to CG Code L	Indep. purs to . 58/98	No. of other offices	(4)	(4)	(5)	(4)	(5)	(4)	(5)
Chairman	Colombo Paolo Andrea	1960	1999	04.30.15	Approv. of F. S. 2017	М		Χ			1	16/16	8/8	С				
CEO•∆	Cao Stefano	1951	1997	04.30.15	Approv. of F. S. 2017	М	Х				-	16/16						
Director	Cappello Maria Elena	1968	2015	04.30.15	Approv. of F. S. 2017	М		Χ	Х	Х	4	15/16				16	6/16	С
Director	Ferrucci Francesco Antonio	1948	2015		Approv. of F. S. 201716/	M 16		Х	Х	Х	-	16/16	8/8	М		16	6/16	М
Director	Ferro-Luzzi Federico	1968	2014	04.30.15	Approv. of F. S. 2017	m		Χ	Х	Χ	-	14/16				15	5/16	М
Director	Guzzetti Guido	1955	2014	04.30.15	Approv. of F. S. 2017	m		Χ	Х	Х	1	15/16	5/5	M 1	6/16	М		
Director	Mazzarella Flavia	1958	2015	04.30.15	Approv. of F. S. 2017	М		Χ	Х	Х	1	15/16		11	6/16	М		
Director	Picchi Nicla	1960	2014	04.30.15	Approv. of F. S. 2017	m		Χ	Х	Χ	2	16/16		1	6/16	Р		
Director	Pattofatto Leone	1968	2016	01.21.16	Approv. of F. S. 2017	М		Χ			-	10/13	5/7	М				
					Directo	ırs term	inated c	during	the year									
Director	Siragusa Stefano	1976	2015	04.30.15	01.21.16	М		Х			-	3/3	1/1	М				
Number of mo	Number of meetings held during the year:					E	BoD: 16	ò	ı	CGC: 8		ARC:1	6		CI	NC: 16		

Minimum quorum required for the presentation of lists by minority shareholders for election of one or more members (pursuant to Article 147-ter of Legislative Decree No.

- The Officer responsible for the Internal Control and Risk Management System.
- $\Delta \quad \text{The Officer mainly responsible for the management of the Issuer, i.e. the Chief Executive Officer (CEO).} \\ (1) \quad \text{The first year in which a Director has ever been appointed in the Board of Directors of the Issuer.} \\$
- (2) 'M' denotes the list from which a member has been appointed ('M' majority list; 'm' minority list; 'Board of Directors: list presented by the Board of Directors).
- (3) Directors' attendance to Board and Committee meetings (attendance/number of meetings held during the period of office).
- (4) Participation to meetings of the Board of Directors or a Committee (out of the total number of meetings held).
- (5) The office of a Director in a Committee: 'C': chairman; 'M': member.

Table 3. Structure of the Board of Statutory Auditors

Board of Statutory Auditors

Office	Members	Year of birth	First appoint.	In office since	In office until	List (M/m)	Independence purs to CG Code	Attendance to meetings of the Board of Statutory Auditors	No. of other offices
Chairman	Busso Mario	1951	2011	05.06.14	Approval of Fin. Stat. 2016	m	Х	26/29	-
Statutory Auditor	De Martino Giulia	1978	2015	12.02.15	Approval of Fin. Stat. 2016	М	Х	25/29	1
Statutory Auditor	Invernizzi Massimo	1960	2014	05.06.14	Approval of Fin. Stat. 2016	М	Х	28/29	2
Alternate Auditor	Talamonti Maria Francesca	1978	2015	12.02.15	Approval of Fin. Stat. 2016	М	Х	-	2
Alternate Auditor	Sfameni Paolo	1965	2011	05.06.14	Approval of Fin. Stat. 2016	m	Х	-	1
			Statutor	y Auditors te	rminated during the y	ear			

Number of meetings held during the year: 29

Minimum *quarum* required for the presentation of lists by minority shareholders for election of one or more members (pursuant to Article 147-*ter* of Legislative Decree No. 58/1998): 1%

⁽¹⁾ The first year in which a Statutory Auditor has ever been appointed in the Board of Statutory Auditors of the Issuer.

^{(2) &#}x27;M' denotes the list from which a member has been appointed ('M': majority list; 'm': minority list).

⁽³⁾ Statutory Auditors' attendance to meetings of the Board of Statutory Auditors (attendance/number of meetings held during the period of office).

⁽⁴⁾ Other Directorships or Auditorships held by a Statutory Auditor pursuant to Article 148-bis of Legislative Decree No. 58/1998 and the regulations included in Consob's Issuer Regulations. Full details of these additional offices are provided by Consob on their website pursuant to Article 144-quinquiesdecies of Consob's Issuer Regulations.

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